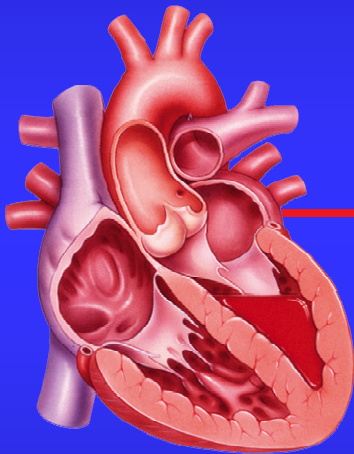
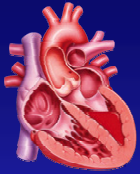


The Role of Information Technology in Disease Management: A Case for Heart Failure



*Teresa De Peralta, MSN, APN-C
Heart Failure Product Workflow Consultant
Medtronic*



Population Management

Level 3: As patient develops more than one co-morbidities care becomes more complex. This requires case management where a key personnel usually a nurse actively manages Care of the patient

Level 2: Disease/care management Using evidence-based care protocols For specific disease

Level 1: With the right support Patients can take active care In their treatment to prevent Complications and disease Progression.

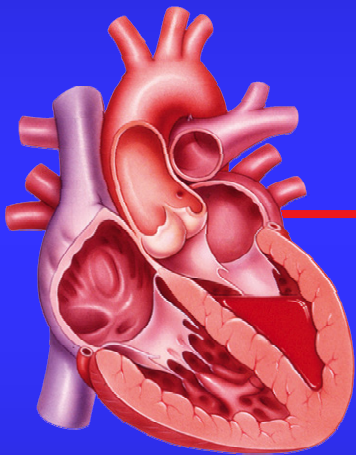
Level 3
Highly complex Pt
Case Mgt

Level 2
High risk pt
Care Mgt

Level 1
70-80% of Chronic
Care Population

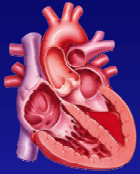
Majority of high
risk CHF patients

Health Promotion



***It is important to have the
right information and
knowledge in order to be
able to identify those who
are at most risk.***

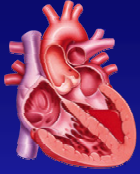
Information is power when it is accessible
and actionable by those who need it –
when they need it.



What programs will help deliver good chronic disease management?

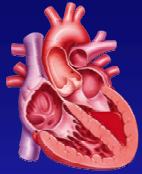
- Better integration of health and social care
 - Multi-disciplinary team approach *
- Quality outcomes framework
 - JCAHO Core measures *
- Development in IT
 - Remote monitoring *
- Developing new roles and new ways of working
 - Integration of HF & EP Clinics *
- Role of Allied Health Professionals
 - NPs, Pas , RNs, VNA *
- Practitioners with special interests & expertise
 - HF cardiologists, nurses *

* CHF application



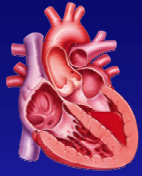
Essential Components of good disease management

- Use of information systems to access key data on individuals and population
 - HF Registries
 - Integrated information systems (Paceart, CareLink, CardioSight, EMR)
- Stratifying patients at risk
 - ACC/AHA Stages of HF
 - Risk stratification protocols
 - ADHERE Registry, Seattle Heart Model
- Involving patients in their own care
- Coordinating care (case managers, special clinics)



Essential Components of good disease management...cont'd

- Integrating specialist and generalist care
- Integrating care across organizational boundaries
- Reduce healthcare utilization
 - Minimize unnecessary visits and admissions
 - Provide care in the least intensive setting

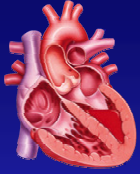


Good chronic disease management can make a REAL DIFFERENCE



- Help prevent disease progression / deterioration
- Help prevent crises
- Help patient attain a good quality of life

Burden of Heart Failure Disease

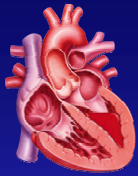


Heart Failure Defined

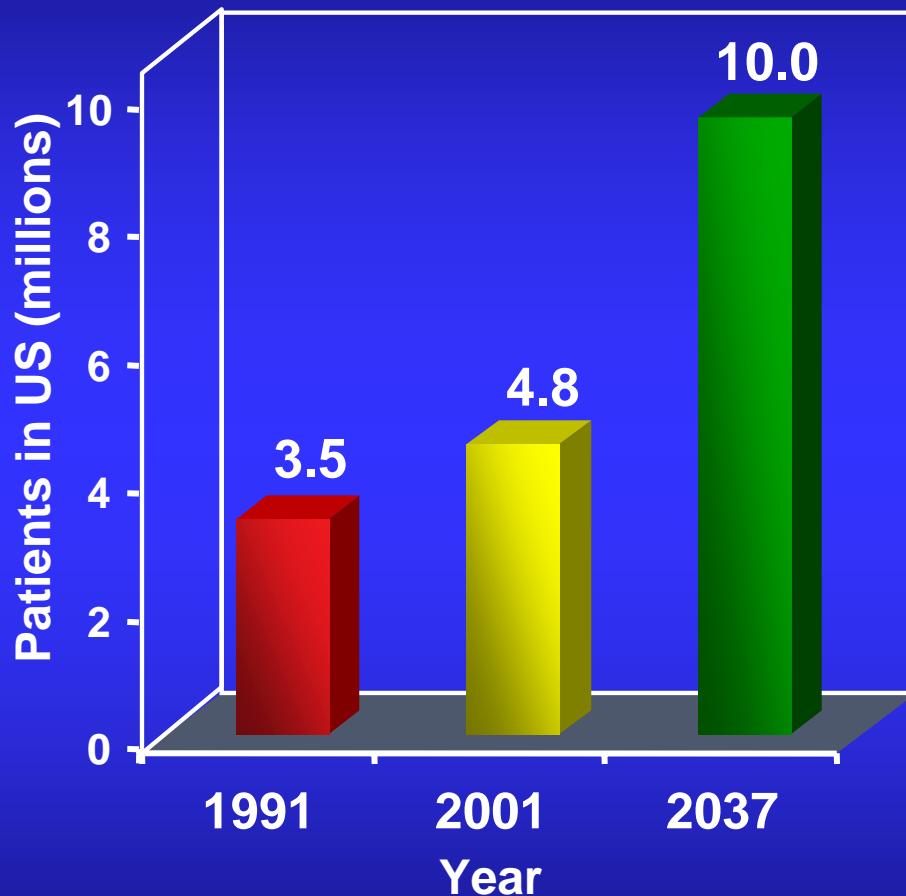
● —————

“Heart failure is a complex clinical syndrome that can result from any structural or functional cardiac disorder that impairs the ability of the ventricle to fill with or eject blood.”

————— ●

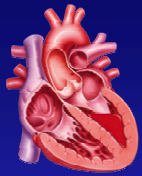


Epidemiology of Heart Failure in the United States



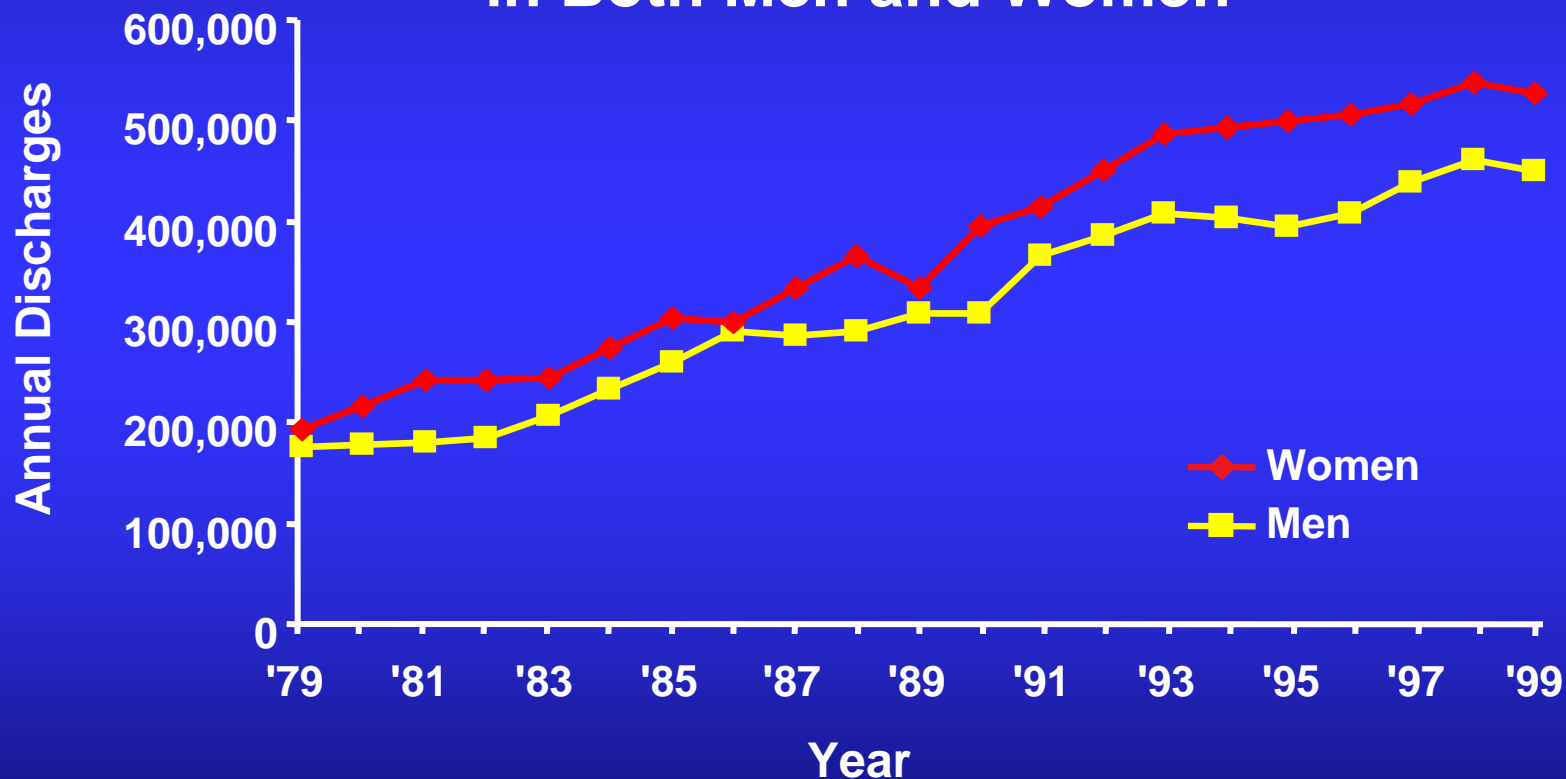
- 4.79 million patients¹; estimated 10 million in 2037²
- Incidence: about 550,000 new cases each year¹
- Prevalence is 2% in persons aged 40 to 59 years, progressively increasing to 10% for those aged 70 years and older³
- Sudden cardiac death is 6 to 9 times higher in the heart failure population¹

1. American Heart Association. *2002 Heart and Stroke Statistical Update*. 2001.
2. Croft JB et al. *J Am Geriatr Soc*. 1997;45:270–275.
3. National Heart, Lung, and Blood Institute. *Congestive Heart Failure Data Fact Sheet*. Available at: <http://www.nhlbi.nih.gov/health/public/heart/other/CHF.htm>.



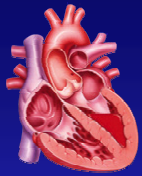
Heart Failure Hospitalizations

The Number of Heart Failure Hospitalizations Is Increasing in Both Men and Women

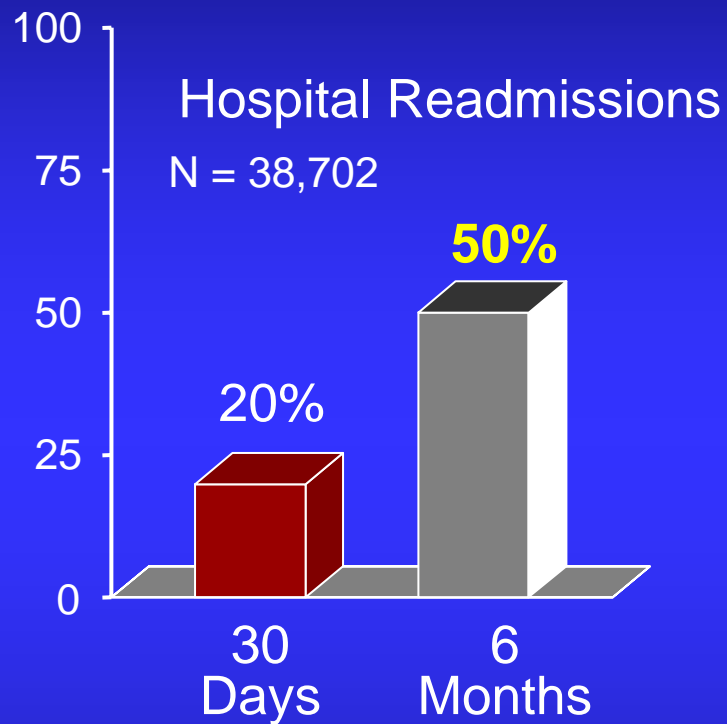


CDC/NCHS: hospital discharges include patients both living and dead.

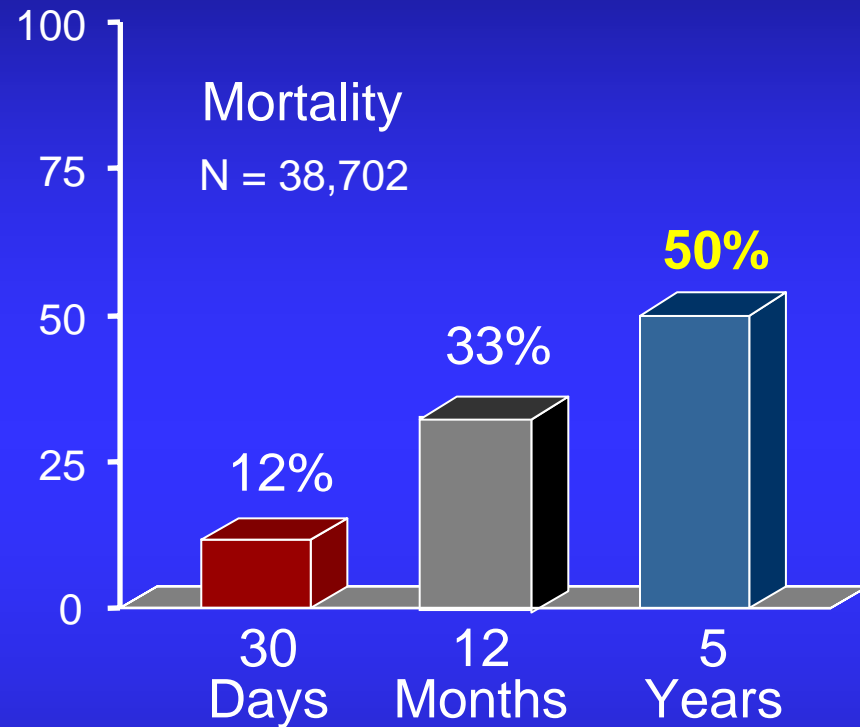
American Heart Association. 2002 *Heart and Stroke Statistical Update*. 2001.



Outcomes in Patients Hospitalized with Heart Failure

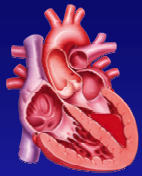


Median length of hospital stay: 6 days

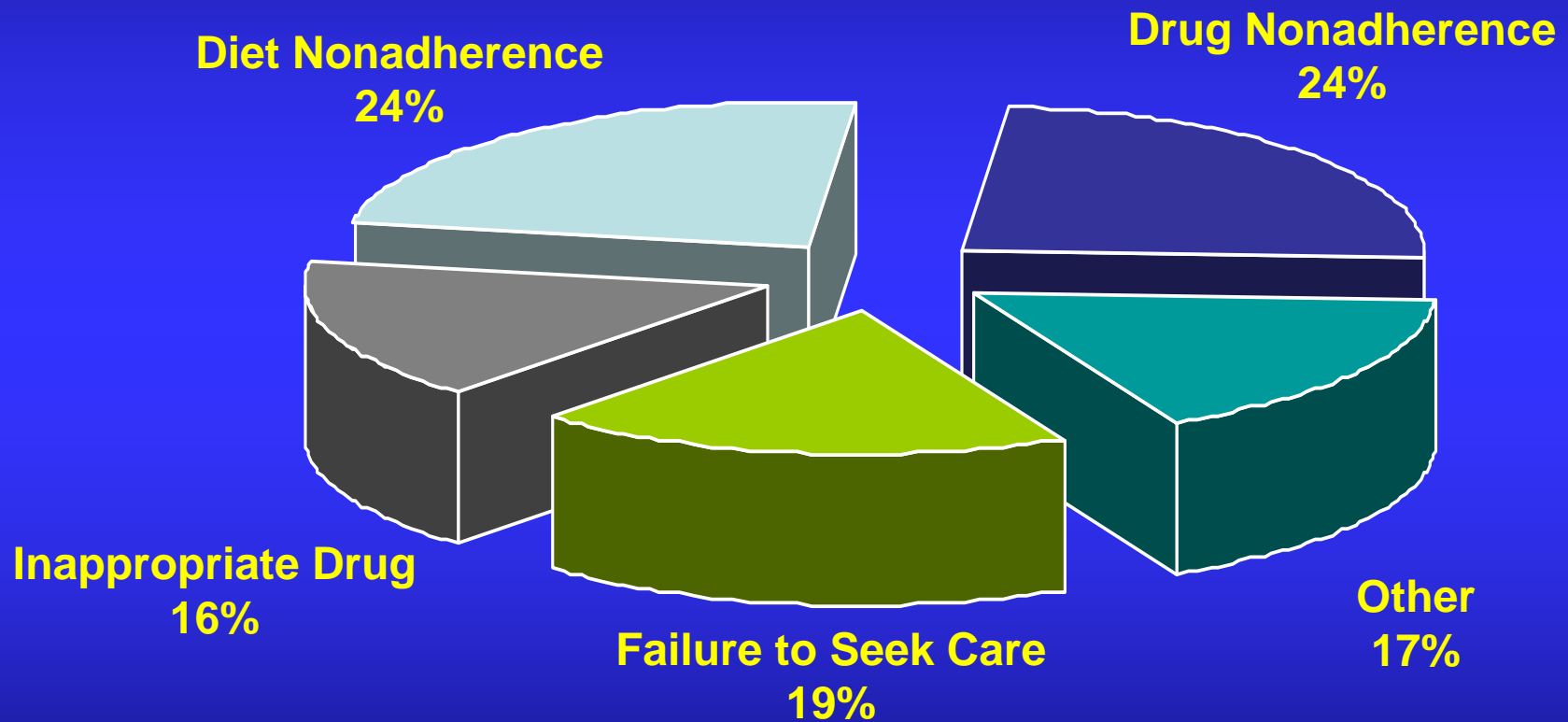


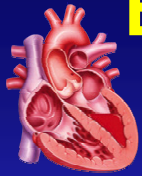
***We have better interventions
but have a long way to go***

References: Aghababian RV. *Rev Cardiovasc Med.* 2002;3(suppl 4):S3-S9.
Jong P et al. *Arch Intern Med.* 2002;162:1689-1694.

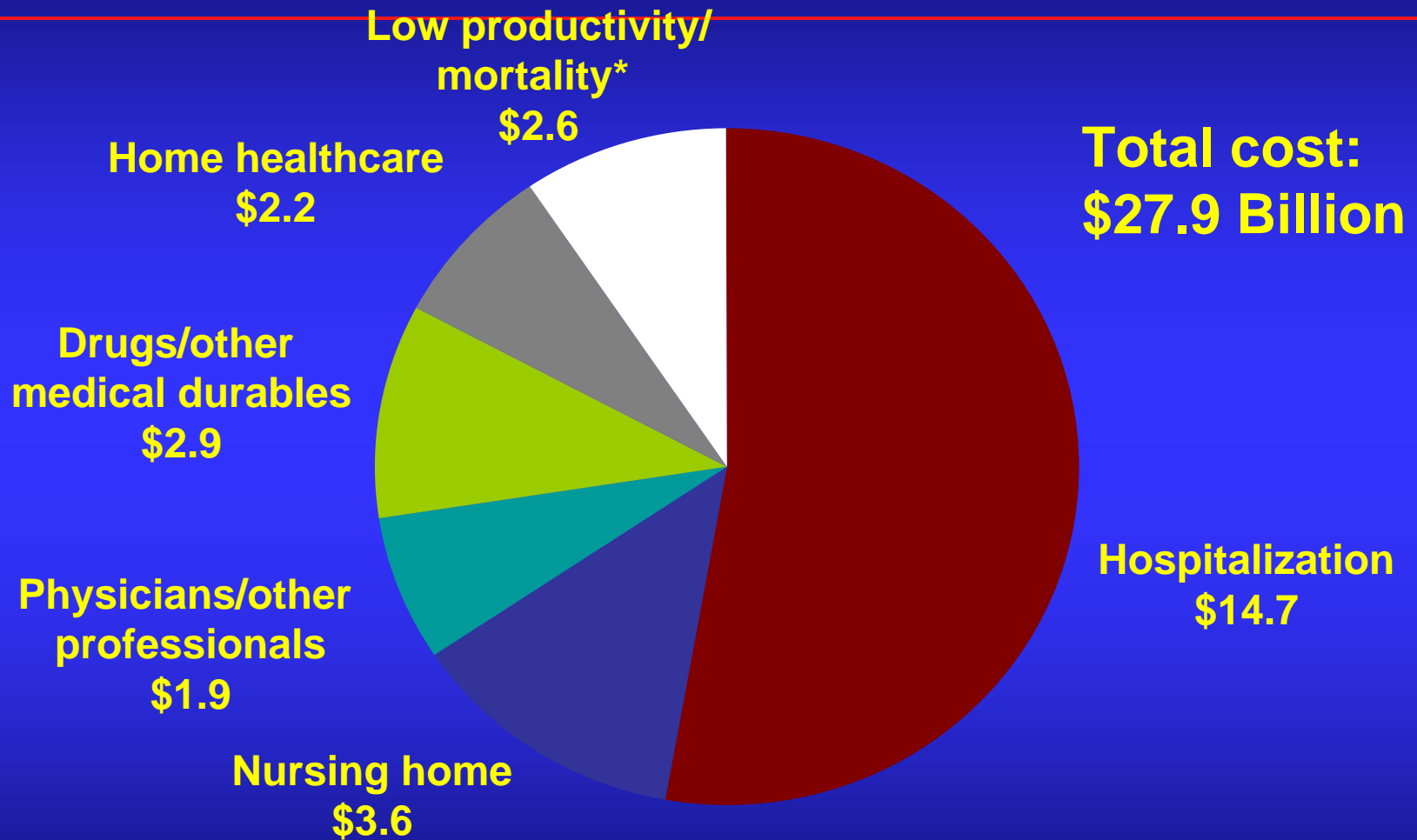


Causes of Hospital Readmission for HF



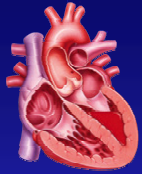


Estimated Direct and Indirect Costs of Heart Failure in the US



* Lost future earnings of persons who will die in 2005, discounted by 3%.

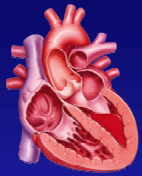
Reference: American Heart Association. Heart Disease and Stroke Statistics – 2005 Update.



Top Five Medicare DRGs: On Average, Hospitals Lose Money

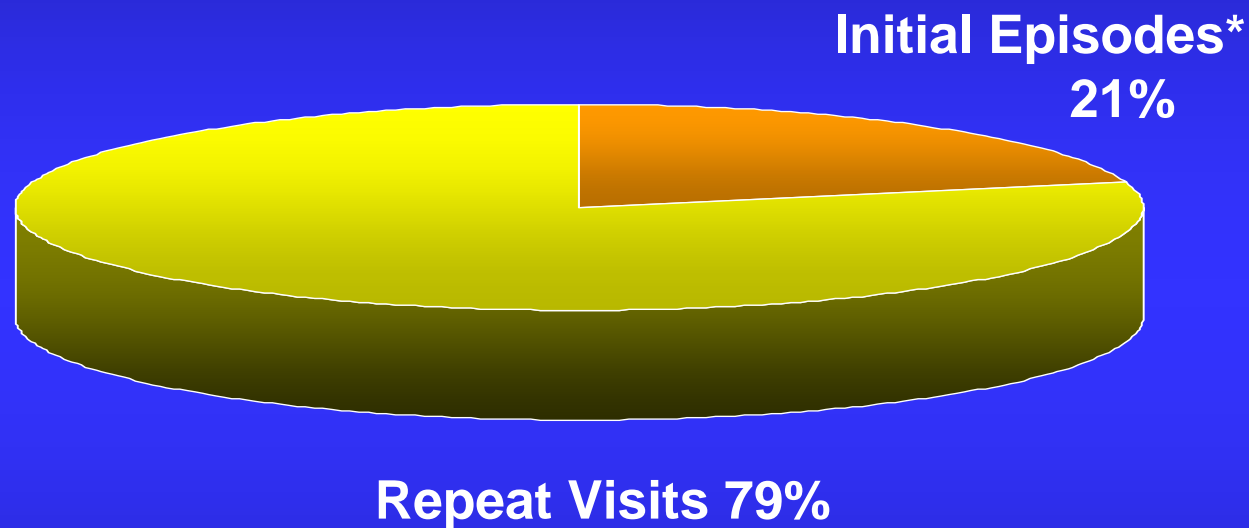
DRG Description	1999	2000	2001	2002
Heart failure and shock	+	+	+	-
Simple pneumonia and pleurisy	+	+	-	-
Chronic obstructive pulmonary disease	+	+	+	-
Major joint and limb reattach (low extremity)	+	+	+	-
Intracranial hemorrhage and stroke with infarction	+	-	-	-

+ Reimbursement is greater than cost
- Reimbursement is less than cost



Hospital Visits for Congestive Heart Failure

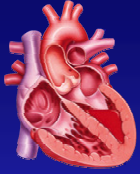
Emergency Department Presentations



Approximately 80% of ED visits for HF result in hospitalizations

*Requires full evaluation for reversible causes of heart failure.

Aghababian RV. *Rev Cardiovasc Med*. 2002;3(suppl 4):S3–S9.

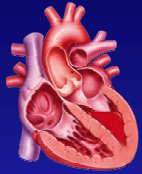


JCAHO Core Measures

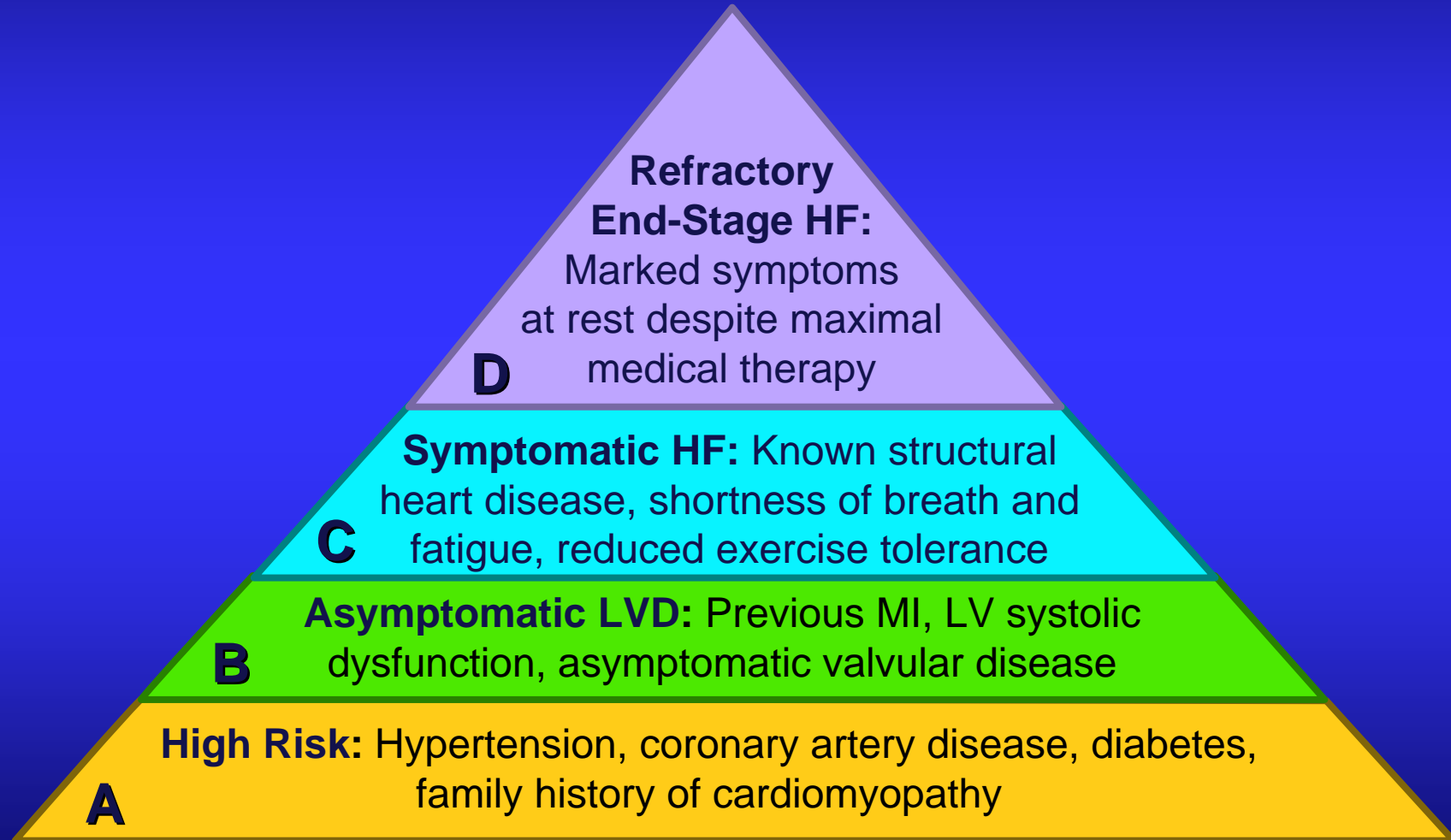
Hospital Core Performance Measures/ORYX

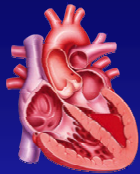
- Complete discharge instructions in the medical record
- Appropriate use of ACE inhibitors at discharge
- LVEF evaluated before or during admission or planned after discharge
- Smoking cessation advice/counseling

Heart failure (HF) measures. JCAHO Web site. Available at: <http://www.jcaho.org/accredited+organizations/hospitals/oryx/core+measures/information+on+final+specifications.htm#Heart>. Accessed January 2003.



Disease Progression of HF: ACC/AHA HF Stages





ACC / AHA Heart Failure Guidelines

At Risk for Heart Failure

Stage A

At high risk for HF but without structural heart disease or symptoms of HF.

e.g.: Patients with:

- hypertension
- atherosclerotic disease
- diabetes
- metabolic syndrome

or

- Patients
- using cardiotoxins
 - with HFx CM

Therapy Goals

- Treat hypertension
- Encourage smoking cessation
- Treat lipid disorders
- Encourage regular exercise
- Discourage alcohol intake, illicit drug use
- Control metabolic syndrome

Drugs

- ACEI or ARB in appropriate patients (see text) for vascular disease or diabetes

Structural Heart Disease

Stage B

Structural heart disease but without symptoms of HF.

e.g.: Patients with:

- previous MI
- LV remodeling including LVH and low EF
- asymptomatic valvular disease

Therapy Goals

- All measures under stage A

Drugs

- ACEI or ARB in appropriate patients (see text)
- Beta-blockers in appropriate patients (see text)

Devices in Selected Patients

- Implantable defibrillators

Development of Symptoms of HF

Stage C

Structural heart disease with prior or current symptoms of HF.

e.g.: Patients with:

- known structural heart disease
- and
- shortness of breath and fatigue, reduced exercise tolerance

Therapy Goals

- All measures under stages A and B
- Dietary salt restriction
- Drugs for Routine Use
- Diuretic for fluid retention
- ACEI
- Beta-blockers

Drugs in Selected Patients

- Aldosterone antagonist
- ARBs
- Digitalis
- Hydralazine/nitrates

Devices in Selected Patients

- Biventricular pacing
- Implantable defibrillators

Refractory Symptoms of HF at Rest

Heart Failure

Stage D

Refractory HF requiring specialized interventions.

e.g.: Patients

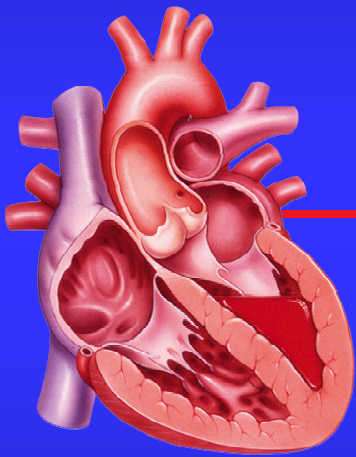
who have marked symptoms at rest despite maximal medical therapy (e.g., those who are recurrently hospitalized or cannot be safely discharged from the hospital without specialized interventions)

Therapy Goals

- Appropriate measures under stages A, B, C
- Decision re: appropriate level of care

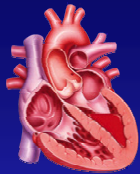
Options

- Compassionate end-of-life care/hospice
- Extraordinary measures
- heart transplant
- chronic inotropes
- permanent mechanical support
- experimental surgery or drugs



The Role of Registries in Heart Failure

***Acute Decompensated Heart
Failure National Registry
(ADHERE[®])***

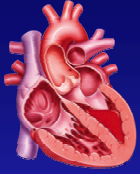


ADHERE[®] Registry

- ADHERE Core Module
 - Largest US HF registry
 - Multicenter
 - Observational
 - Open label
 - Web based

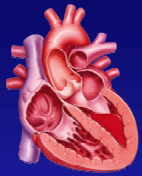
The screenshot displays the ADHERE Registry web interface within a Microsoft Internet Explorer browser window. The address bar shows the URL: <http://cbl171.med021.apto.d75-567a2b48c-navigator.RandcoTopFrame.asp>. The interface features a navigation menu on the left with options like 'Home', 'Site Map', 'About', 'Patients', 'Charts', 'Signatures', 'Documents', 'Admin', and 'Reports'. The main content area is titled 'Medical History (Prior to this episode of hospitalization)' and lists two conditions: '1. Heart Failure' and '2. Coronary Artery Disease'. For each condition, there are several sub-questions with radio button options for 'No/No Mention', 'Yes, please provide', and 'No/No Mention'. For 'Heart Failure', the sub-questions are: 'a. Prehospital LVEF (complete based on most recent prior evaluation)', 'b. HF etiology', 'c. Baseline (chronic) NYHA Class', 'd. Listed for Cardiac Transplant', 'e. Number of hospitalizations for HF', and 'f. Prior MI?'. For 'Coronary Artery Disease', the sub-questions are: 'a. Diagnosed by angiogram?', 'b. Prior MI?', and 'c. Prior MI?'. The interface also includes a 'Print Previous' button and a 'Status' button.

- Registry of US patients treated in hospitals for ADHF

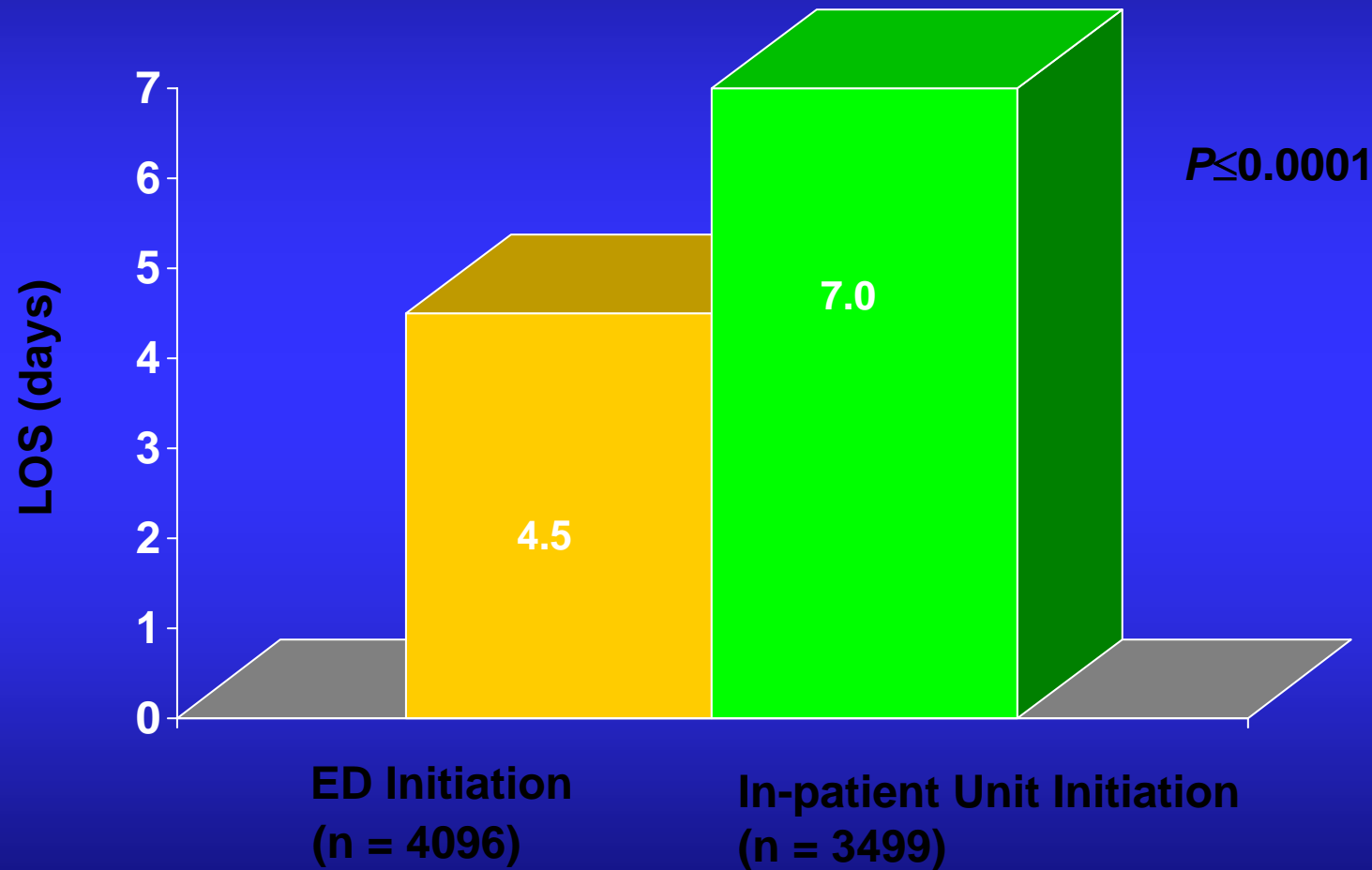


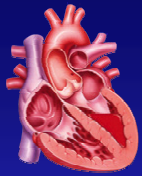
Goals of ADHERE[®] Registry

- Describe demographics and clinical characteristics of patients hospitalized with ADHF
- Characterize current management of hospitalized patients with ADHF
- Define treatment strategies associated with best clinical outcomes and most efficient use of resources
- Assist in evaluating and improving quality of care



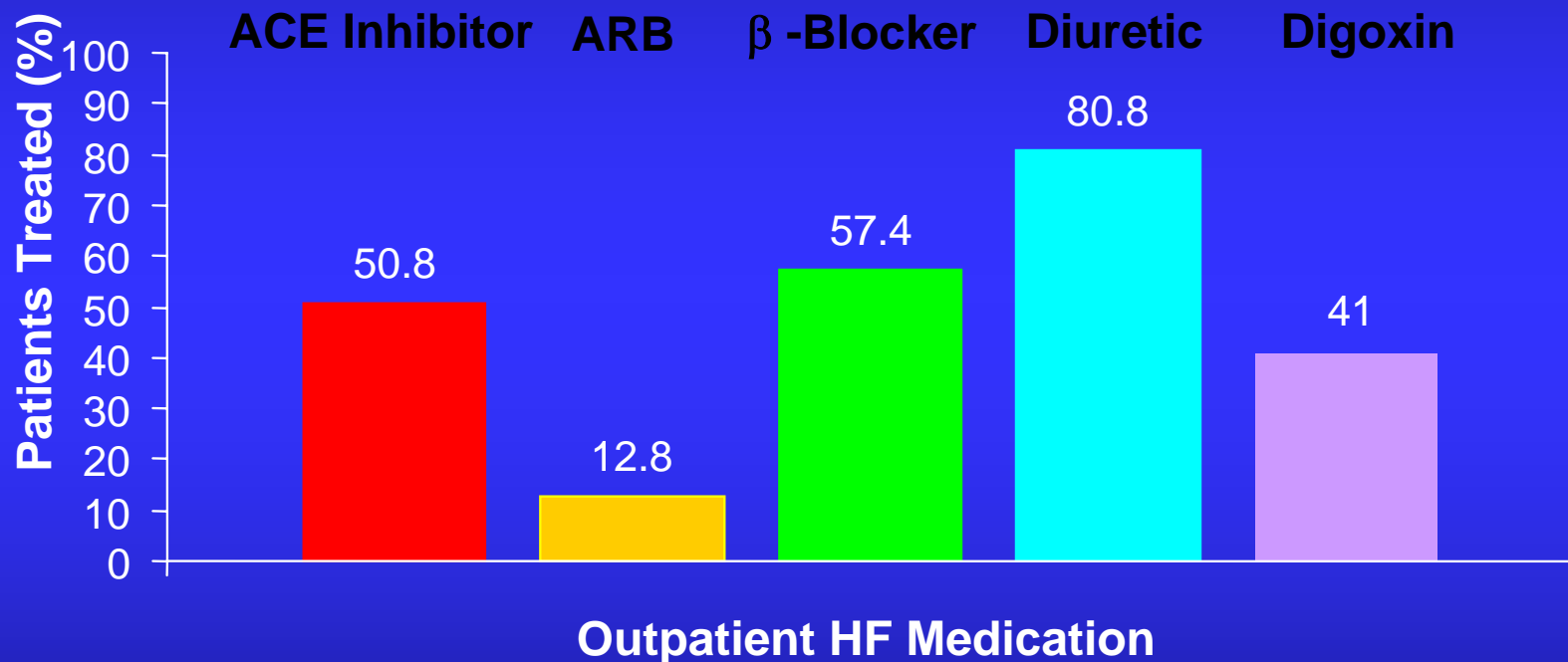
Impact of ED vs In-patient Initiation of IV Vasoactive Therapy on LOS





Utilization of Evidence-Based Therapies in HF

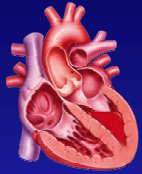
History of HF and LVEF Documented and $\leq 0.40^*$



**Excludes patients with documented contraindications*

2300/7883 patients hospitalized with HF; prior known dx of systolic dysfunction HF; outpatient medical regimen

ADHERE™ Registry Report Q1 2002 (4/01–3/02) of 180 US Hospitals. Presented at the HFSA Satellite Symposium, September 23, 2002

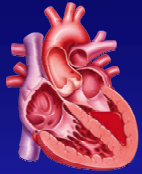


ADHERE[®] Quality of Care

Conformity to JCAHO HF Performance Indicators

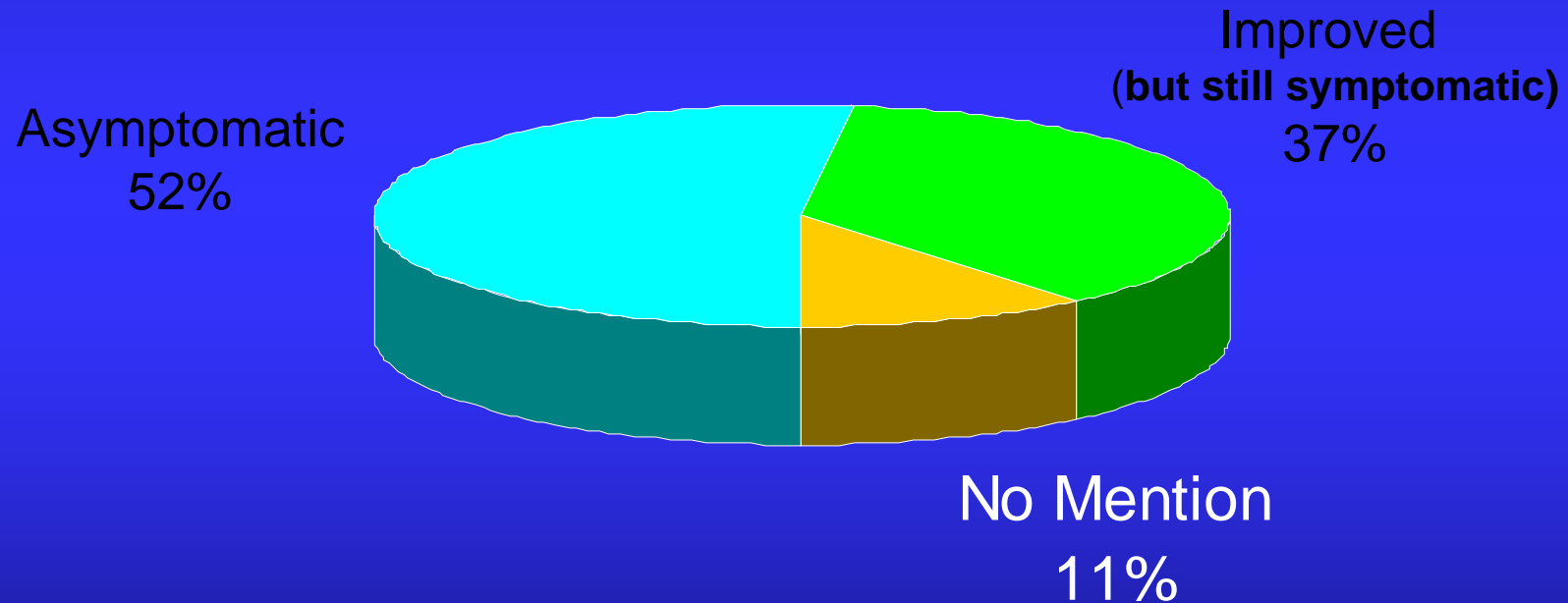
	All Patients (N = 105,381)	Patients at Academic Hospitals (n = 34,346)	Patients at Non- Academic Hospitals (n = 71,035)	<i>P</i> value
HF-1 (%) Discharge Instruc	32.3	21.9	37.8	<0.0001
HF-2 (%) LV Function	82.7	84.0	82.0	<0.0001
HF-3 (%) Discharge ACE-I Rx	66.1	70.3	63.7	<0.0001
JCAHO HF-4 (%) Smoking Cessation Counseling	40.0	33.1	44.0	<0.0001

All Enrolled Discharges (N = 105,388) October 2001–January 2004



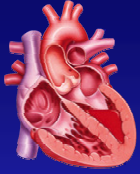
Clinical Status at Time of Discharge

~~All Enrolled Discharges* (N = 105,388) October 2001–January 2004~~



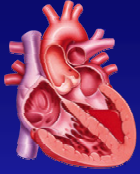
**49% of patients discharged from the hospital
Are still symptomatic or have no mention of
Improvement of symptoms**

*Who were discharged home (including home with additional and/or outpatient care)



OPTIMIZE HF REGISTRY

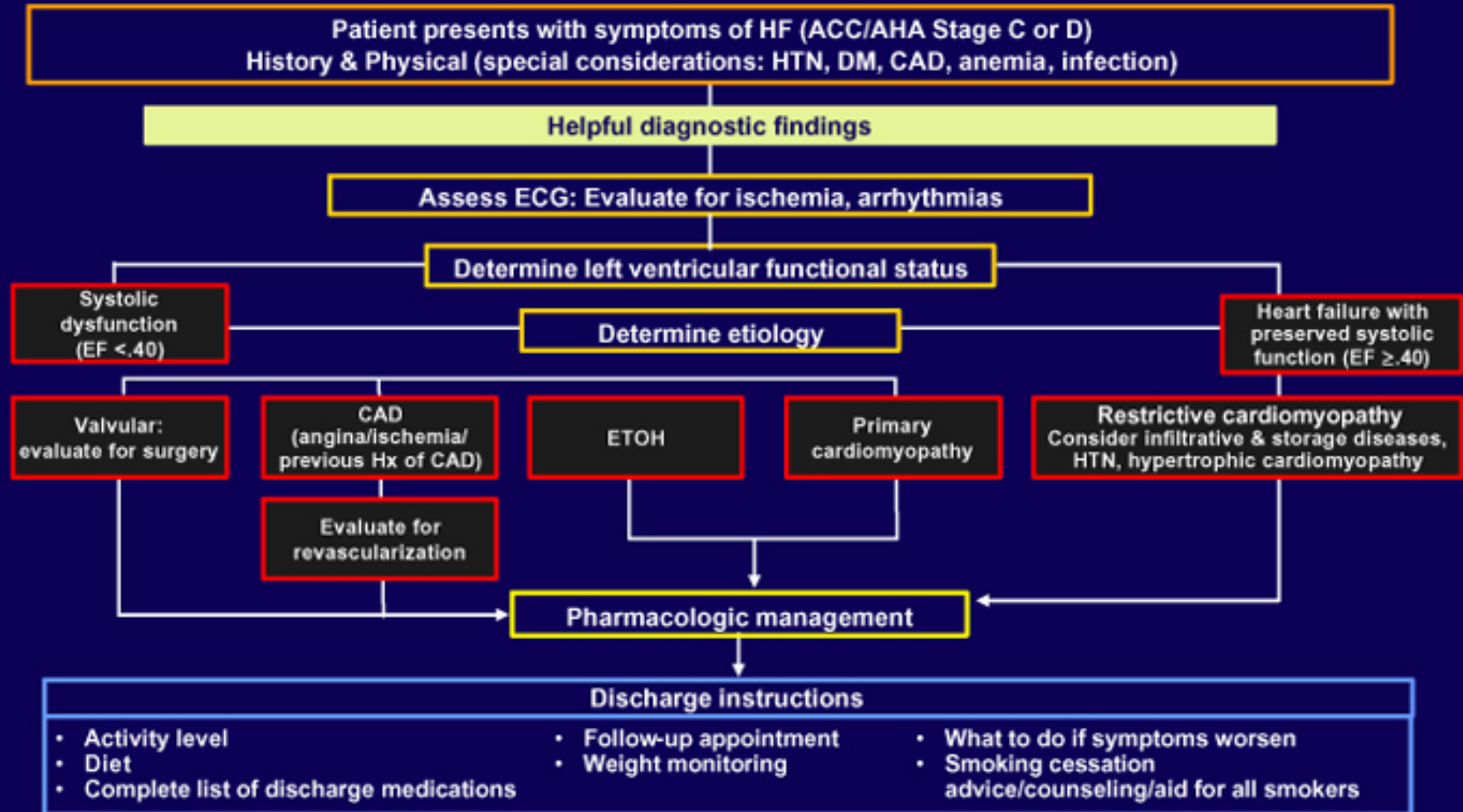
- Web-based registry
 - Data on medications on admission, hospitalization progress, discharge
 - JCAHO Core Measures
- Process of Care Improvement



Objectives of OPTIMIZE HF

- Improve medical care and education of hospitalized HF patients
- Increase and speed up adoption of HF guidelines by initiating therapies prior to discharge
- Increase understanding to barriers to utilization of ACE inhibitors and Beta-blockers in HF patients

OPTIMIZE-HF: Abridged Version of In-hospital HF Management Algorithm



OPTIMIZE-HF: A Cycle of Quality Improvement

Find and Support a Champion

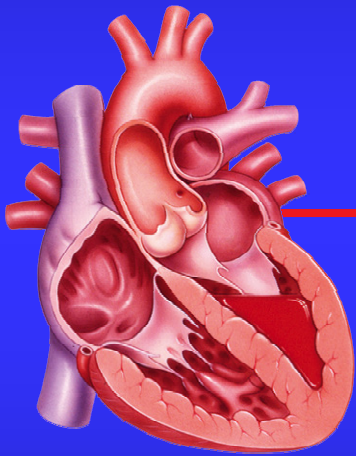


Assess HF
Treatment Rates
Measure current
treatment rates
and process-of-
care indicators

Assessment
Hospital team reviews
summary reports and
current protocols

Refine Protocol
Hospital team identifies
areas for improvement

Implement Refined Protocol
Hospital team coordinates
implementation of refined
protocols



The Challenge....
Data Access
Data interpretation
Making Clinical Decision
Documentation