



Cleveland Clinic Health System

- **Locations**
 - **US: Ohio, Florida, Las Vegas**
 - **Canada**
 - **Abu Dhabi UAE**
- **11 Hospitals**
- **Children's Rehabilitation Hospital**
- **Home Health Care**

- **Total Revenue: \$ 6 billion**

Cleveland Clinic Main Campus

- **1,300 Hospital Beds**
- **Children's Hospital (100 beds)**
- **17 Family Health Centers**
- **8 Ambulatory Surgery Locations**
- **~2,800 Employed Physicians & Scientists**
- **Total patient visits over 5 million**
- **Acute care admissions ~53,000**
- **Surgical cases ~80,000**
- **Case mix index 2.33**
- **Average length of stay 6.6 days**
- **Research Funding: \$252 million**
- **Residents/ Fellows: 1,001**



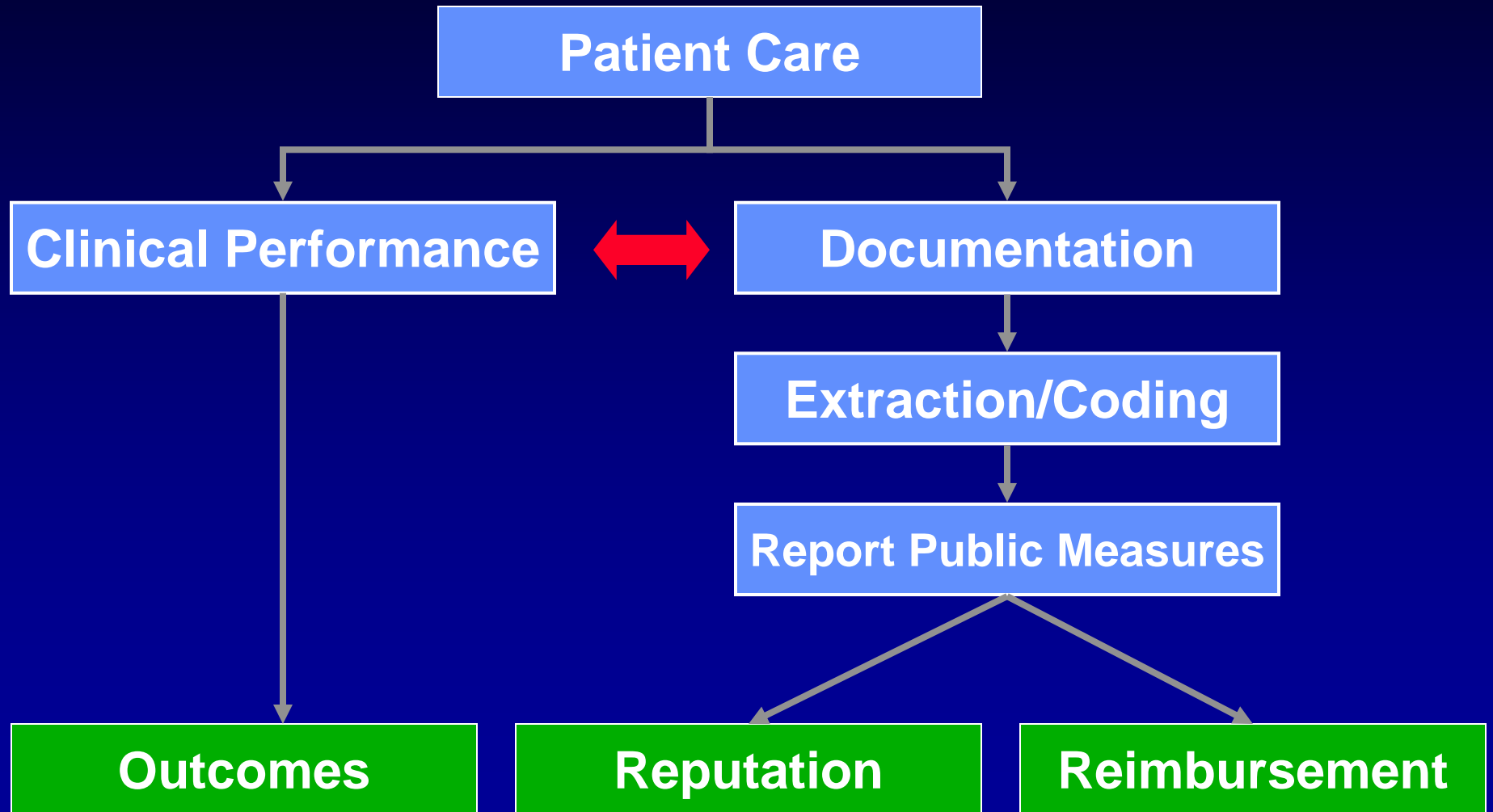
Aligning Quality and Finance:

Documentation, **E**xtraction,
Reporting **T**ransformation
(DERT)

How are Clinical Outcomes Generated?



Outcomes = Data



Call to Action



What are these measures?

Patient Safety Indicators (PSI)

- **Pressure Ulcers**
- **CLABSI (line infections)**
- **Iatrogenic Pneumothorax**
- **Post op VTE (blood clots)**
- **Post op Respiratory Failure**
- **Post op Hemorrhage / Hematoma**
- **Post op Sepsis**
- **Accidental Puncture or Laceration**

Other external forces

- **Value Based Purchasing**
- **Meaningful Use**
- **ICD-10**
- **Denials Management**

Getting The Team Organized

Sponsorship



Stakeholder Identification

Steering Committee

FINANCE

ADMINISTRATION

Residents

Quality

Medical
Operations

CODING

IT

Regional
Hospitals

CDIS

Nurses

Physicians

Compliance

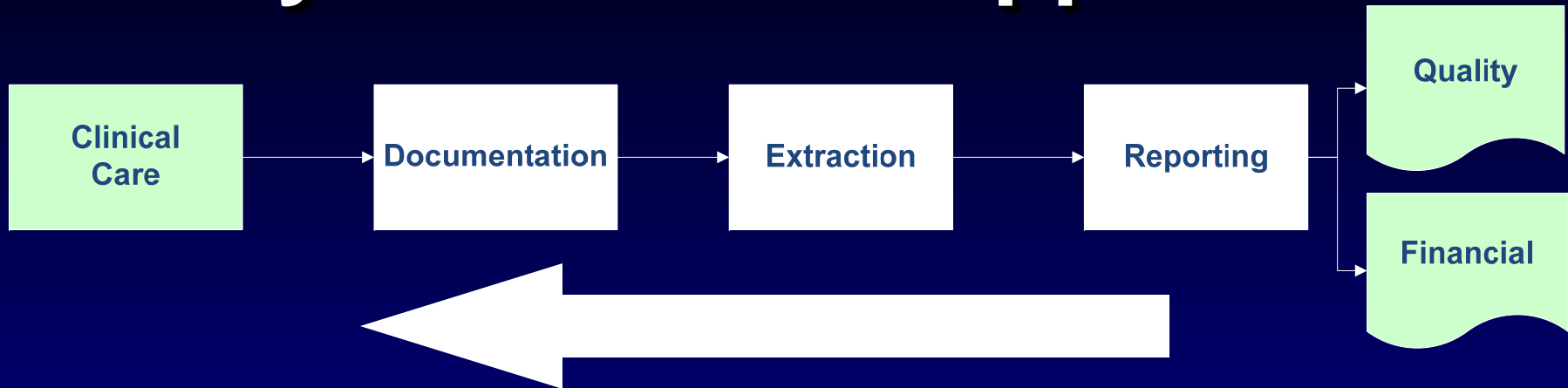
Continuous
Improvement





**Where
Do
We
Start?**

Key Drivers and Approach



Key Drivers from Discovery

- Fragmentation of financial data systems
- Suboptimal alignment of clinical frontline and coding

Approach

- Optimizing screening for potential errors
- Start at the back and move up stream
- Scope - PSIs
- Cross functional teams

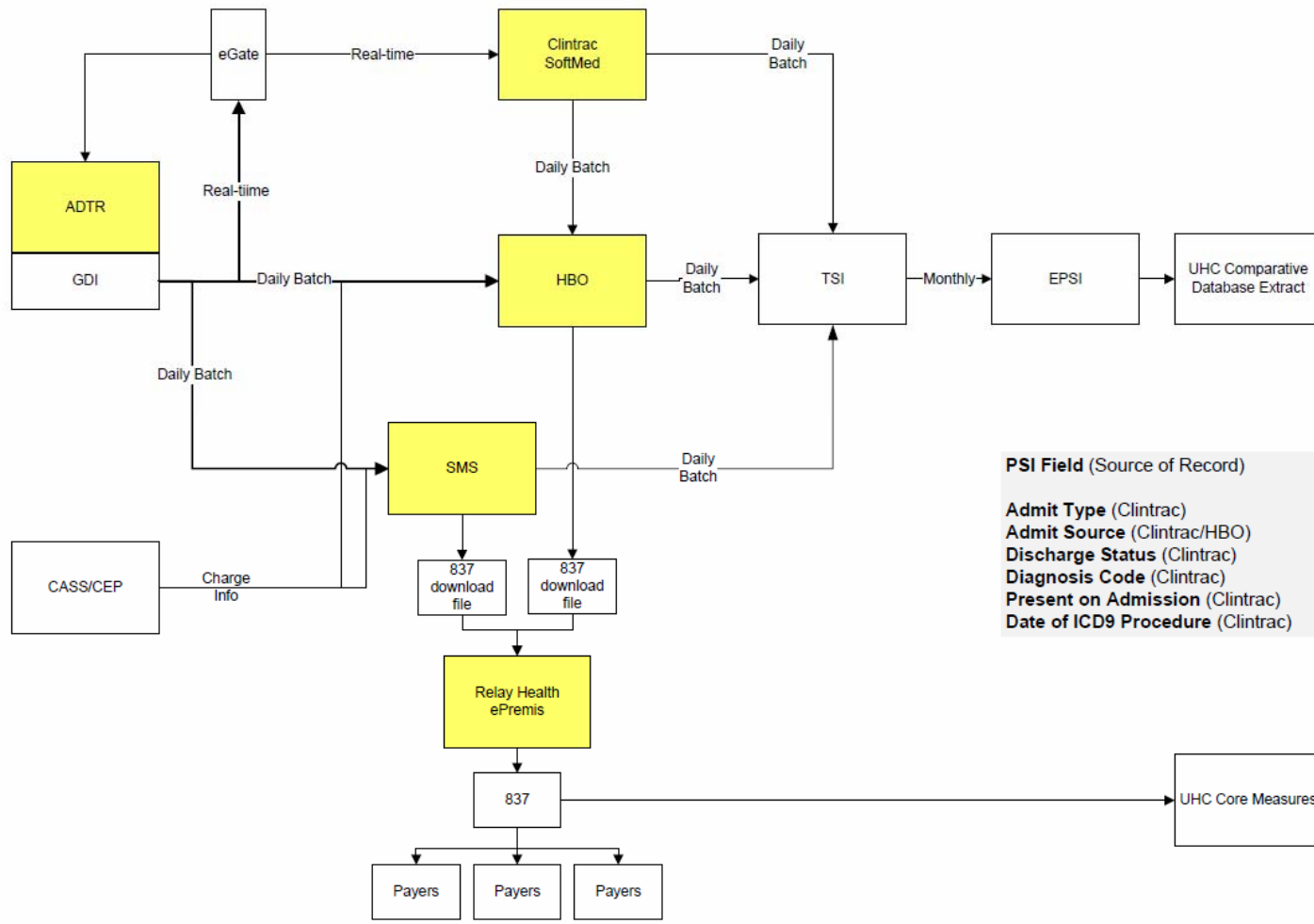
Project Chartering

Project Name	
<u>Team</u> Project Lead- Project Manager- Team Members-	<u>Goal</u> • What goal are we trying to accomplish with this project?
<u>Measures of Success</u> 1. 2. 3. • What measures will we use to know when we have been successful?	<u>Project Status</u> Start Date MM/YY End Date MM/YY Health G / Y / R

- Identify project leader and project manager
- Clearly define project goals and measures of success
- Vet charter with Steering Committee
- Support project teams along the way
- Prepare teams for updates in front of steering committee
- Steering committee environment “safe”

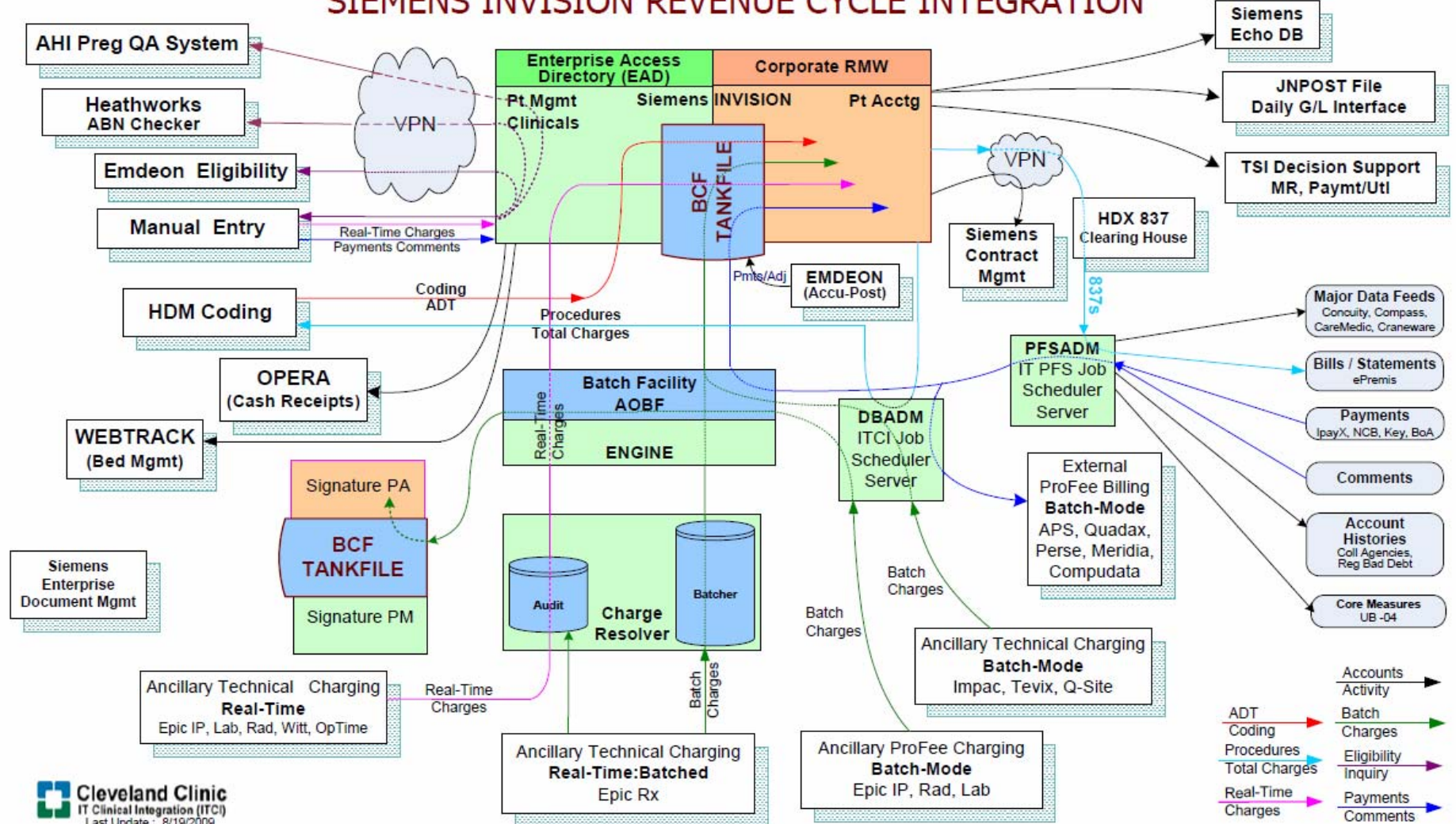
Project – Systems Mapping

Inpatient Main Campus Overall System Mapping

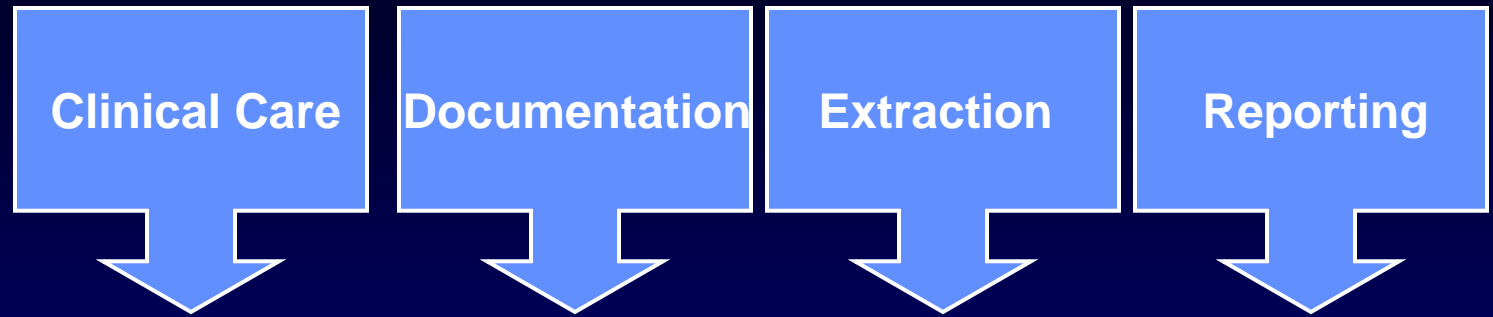


Project – Systems Mapping

SIEMENS INVISION REVENUE CYCLE INTEGRATION



Discovery Case Review



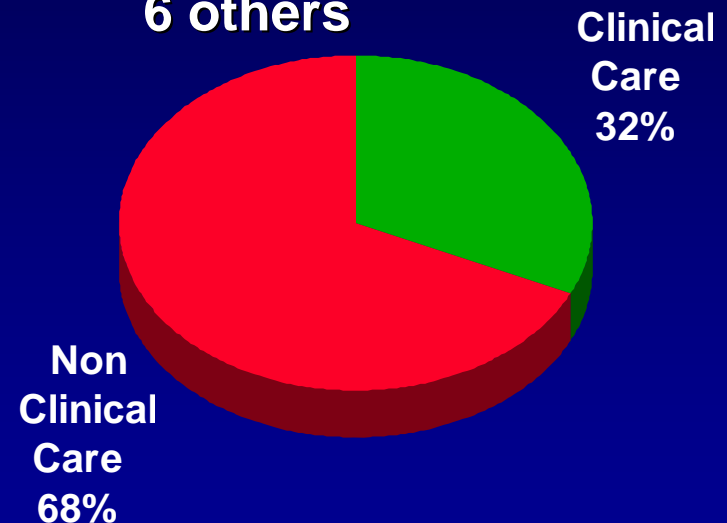
PSI 3 Pressure Ulcers N=32	9%	25%	13%	53%
PSI 6 Pneumothorax N=55	35%	18%	9%	38%
PSI 15 Accidental Puncture and Laceration N=68	40%	49%	11%	?

Discovery

Clinical Care: Tip of the Iceberg

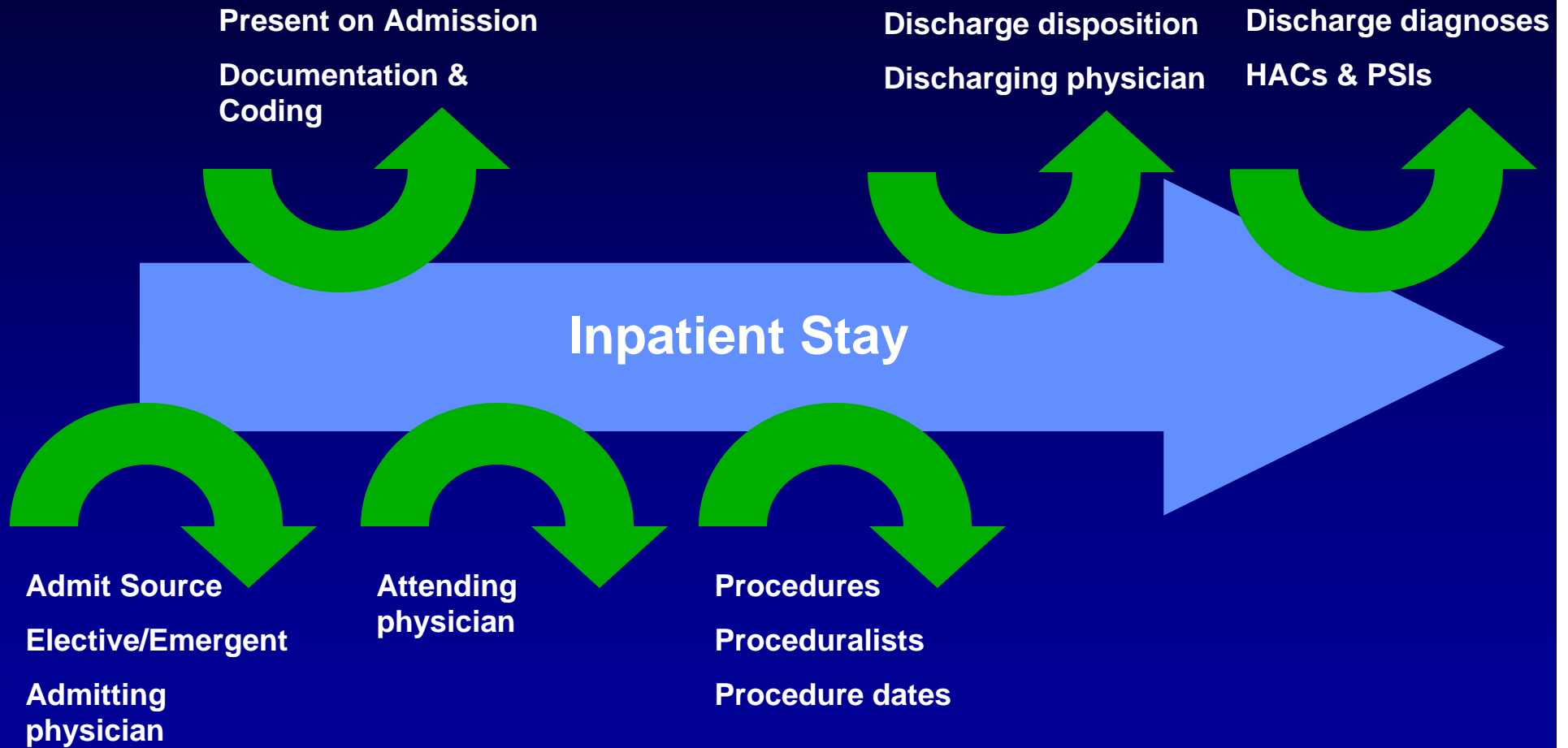
- In 3 days: There were 28 unique notes, 14 providers
 - 9 RN
 - 4 staff, 3 fellow Physicians
 - 1 Cardiac Stenographer

19 Coders/Extractors
5 Quality
6 others

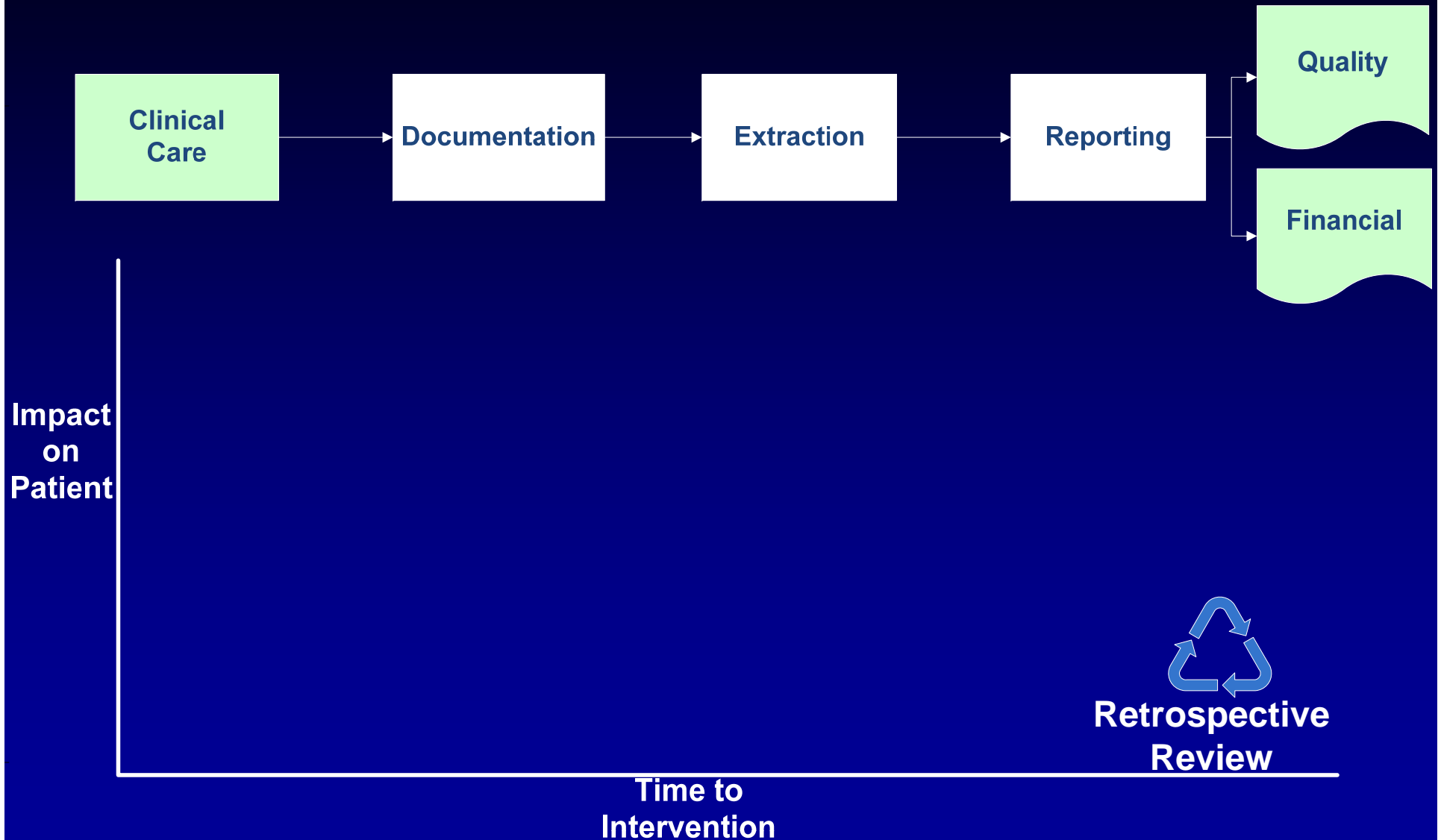


Discovery

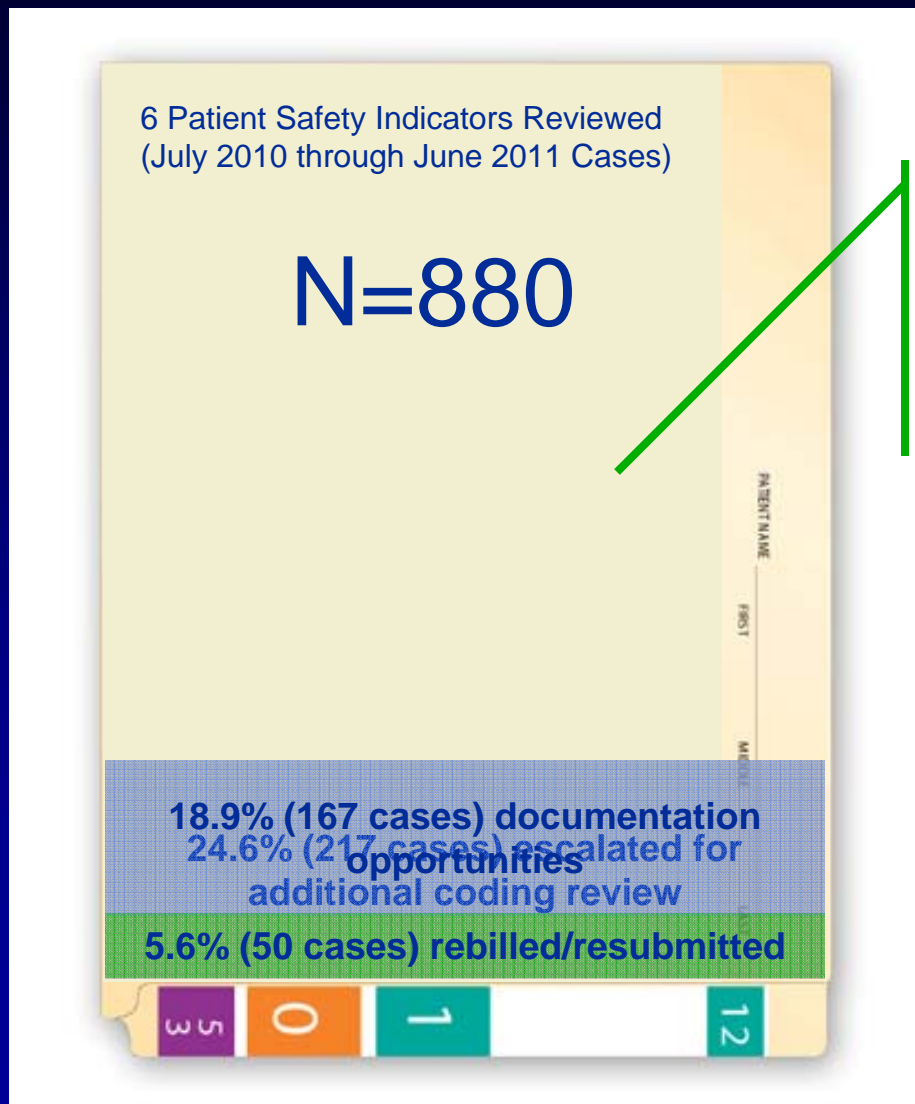
Administrative Data impacting Quality Metrics



DETR: Retrospective Review



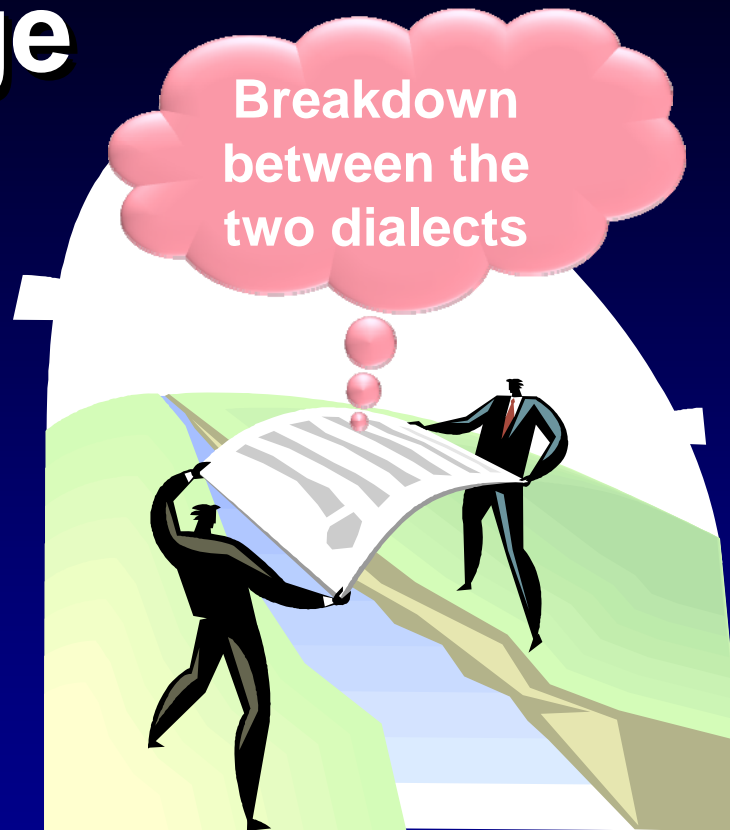
Project - 1 Year Retrospective Review



- PSI 03 Hosp. Acq. Pressure Ulcers (St. III/IV)
- PSI 06 Iatrogenic Pneumothorax
- PSI 07 CLABSI
- PSI 09 Post-op Hemorrhage/Hematoma
- PSI 11 Post-op Respiratory Failure
- PSI 12 Post-op PE/DVT

The Challenge

Physician Documentation is recorded in **CLINICAL** terms



Documentation for coding, profiling & compliance must contain specific **DIAGNOSTIC** terms

This will be a bigger challenge with ICD-10!

Improved documentation bridges the communication gap

Examples of PSI 15 Documentation

Coded as PSI 15

- The spleen was densely adherent to the retroperitoneum, in trying to peel it off the retroperitoneum, a large intact capsular tear occurred. For this reason, the splenic artery and veins were cross-clamped, divided, and suture ligated. The spleen was removed.
- **This documentation is reported with ICD-9 diagnosis code 998.2.**

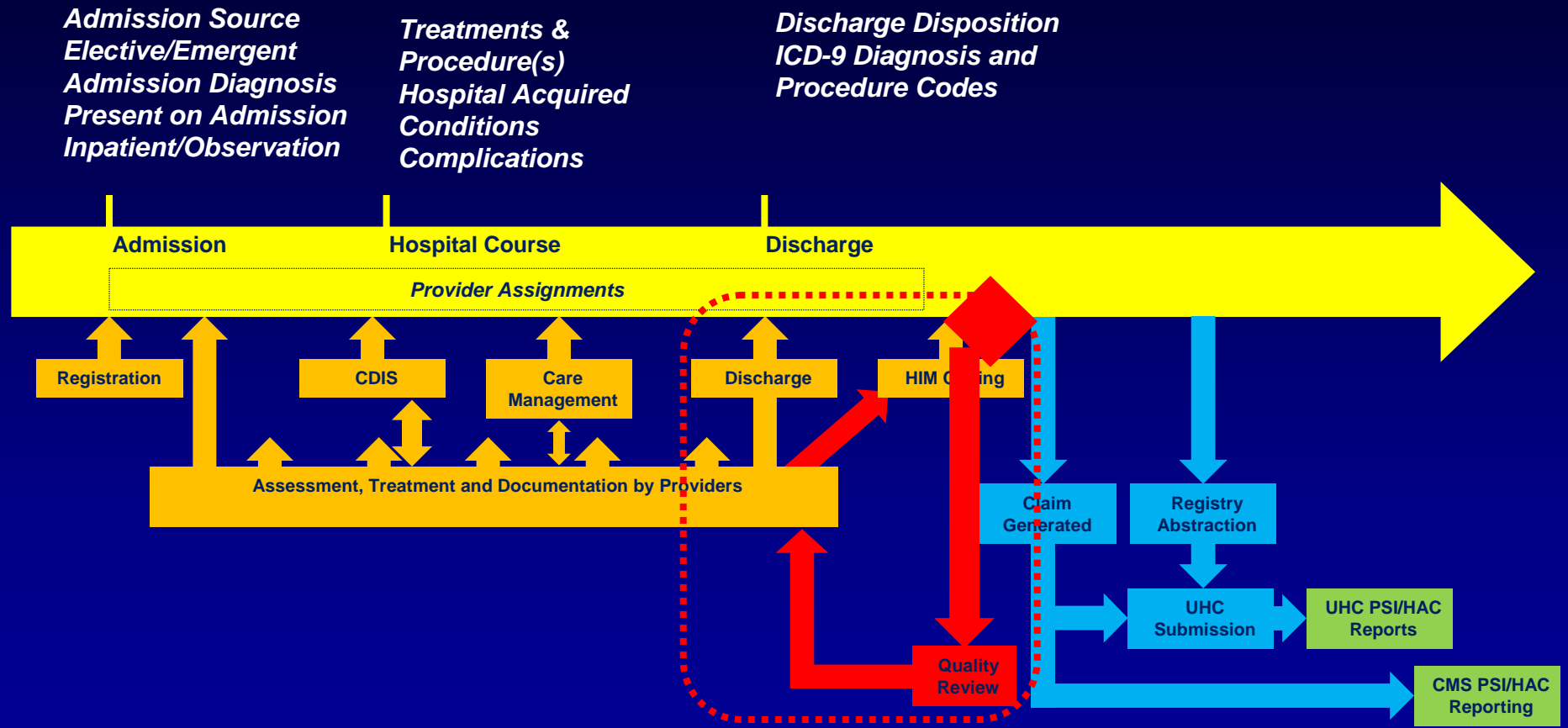
Not Coded as PSI 15

- Op Note amended on 9/15: "At this point, we noted that there were a couple deserosalizations, which were inherent to the procedure and not clinically significant. They were oversewn with 3-0 silk in a Lembert fashion."
- **Documentation was amended, so ICD-9 diagnosis code 998.2 was deleted.**

DERT: Moving Upstream

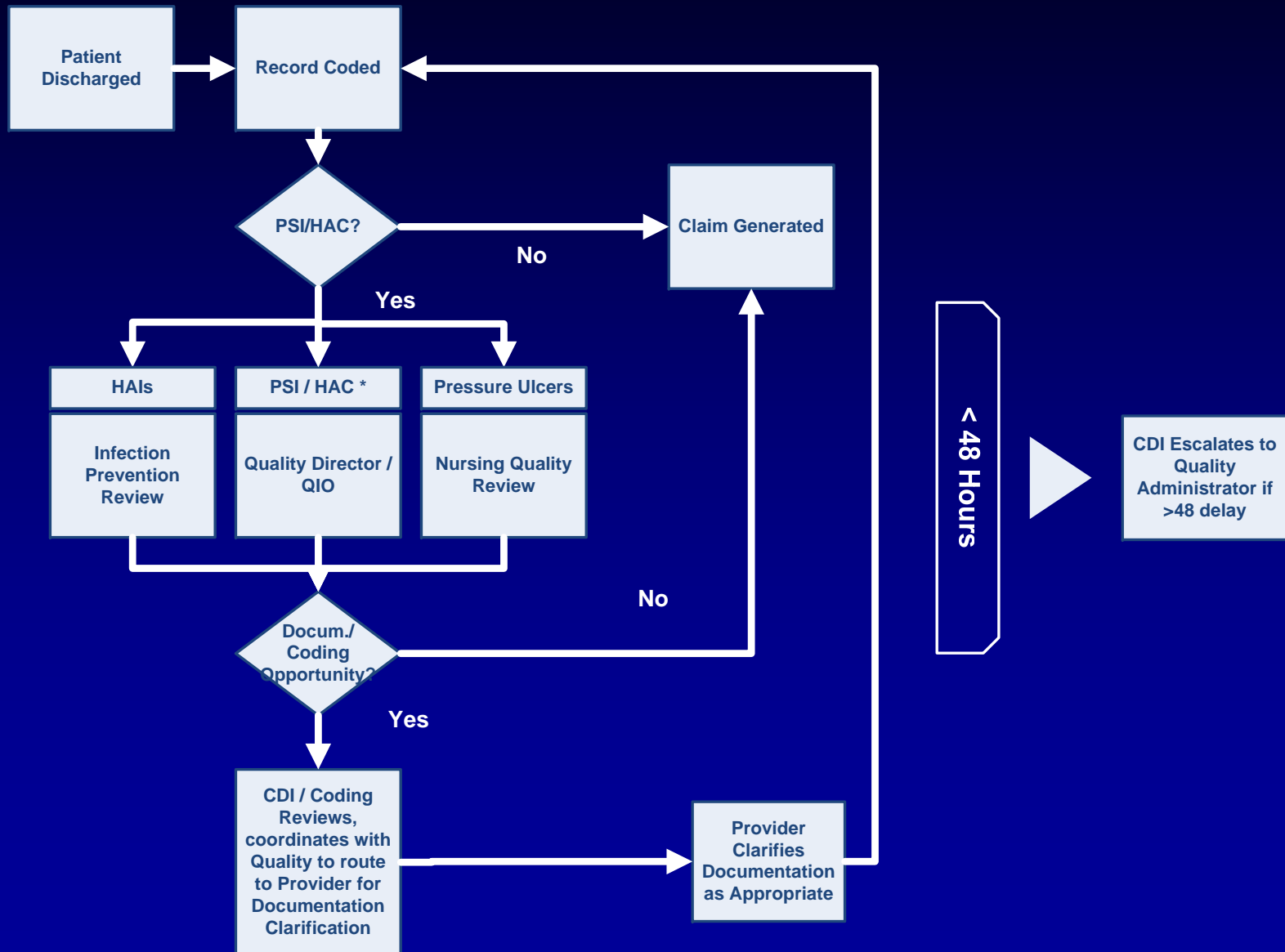


Project – Bill Hold Process



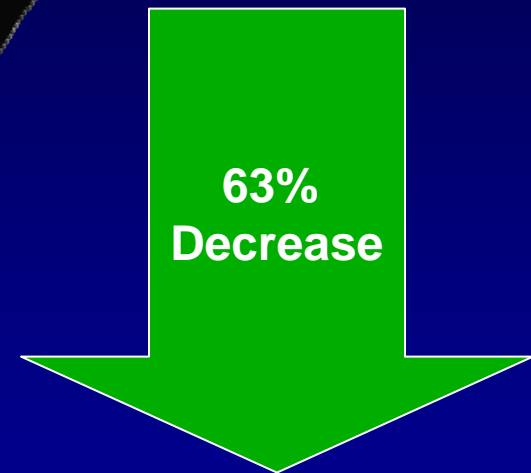
PSI/HAC Capture

Bill Hold Workflow



Results - First Five Months

893 Expected PSIs & HACs



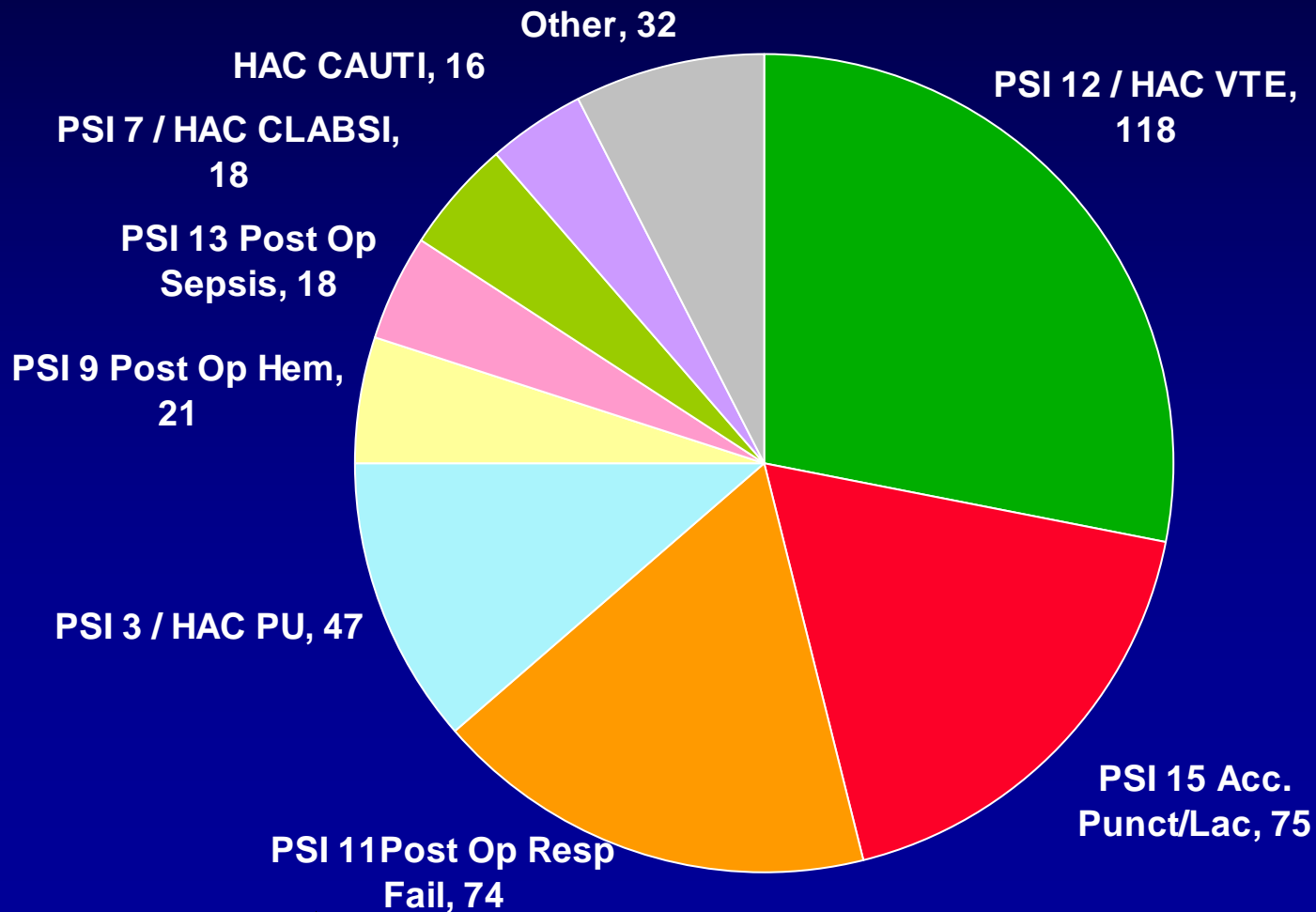
330 PSI/HAC cases

Results - First Five Months

419 Cases Reviewed → **330 PSI/HAC cases** → 21% Corrected

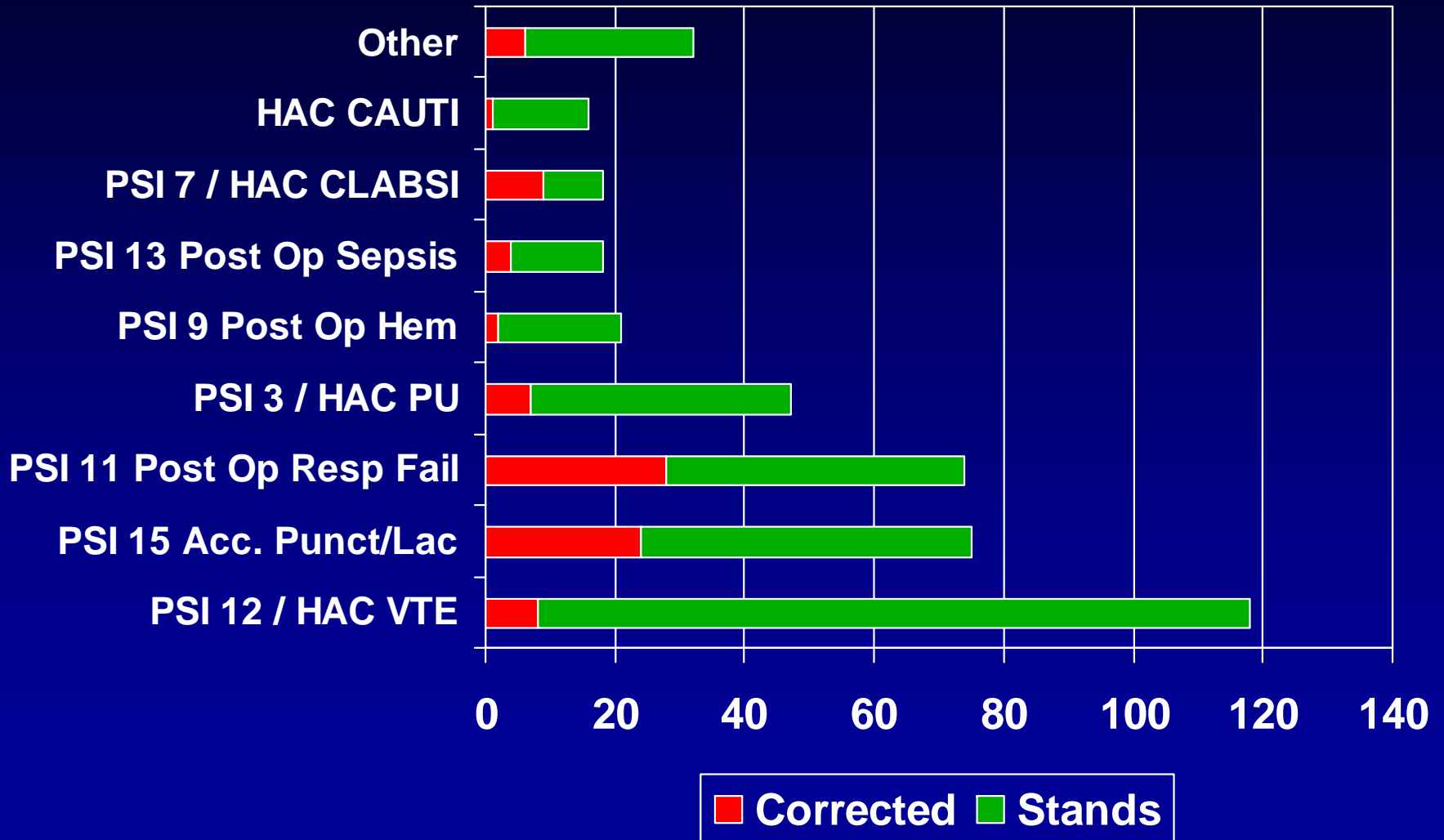
→ Avg. workdays held: 2.3

→ Cases/day: 2.7

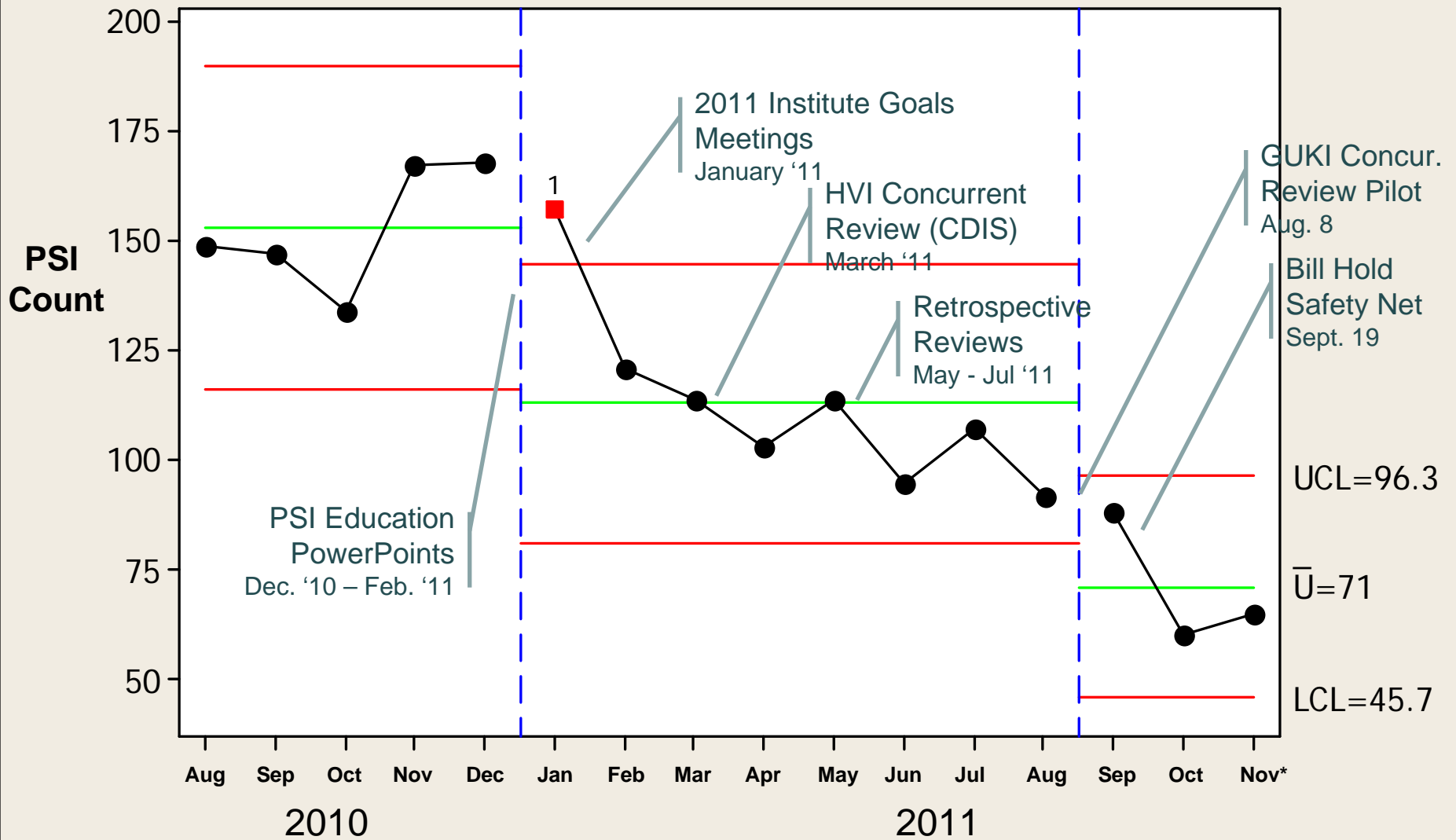


HAC/PSI Bill Holds

First five months



U Chart of CC Main PSI Count



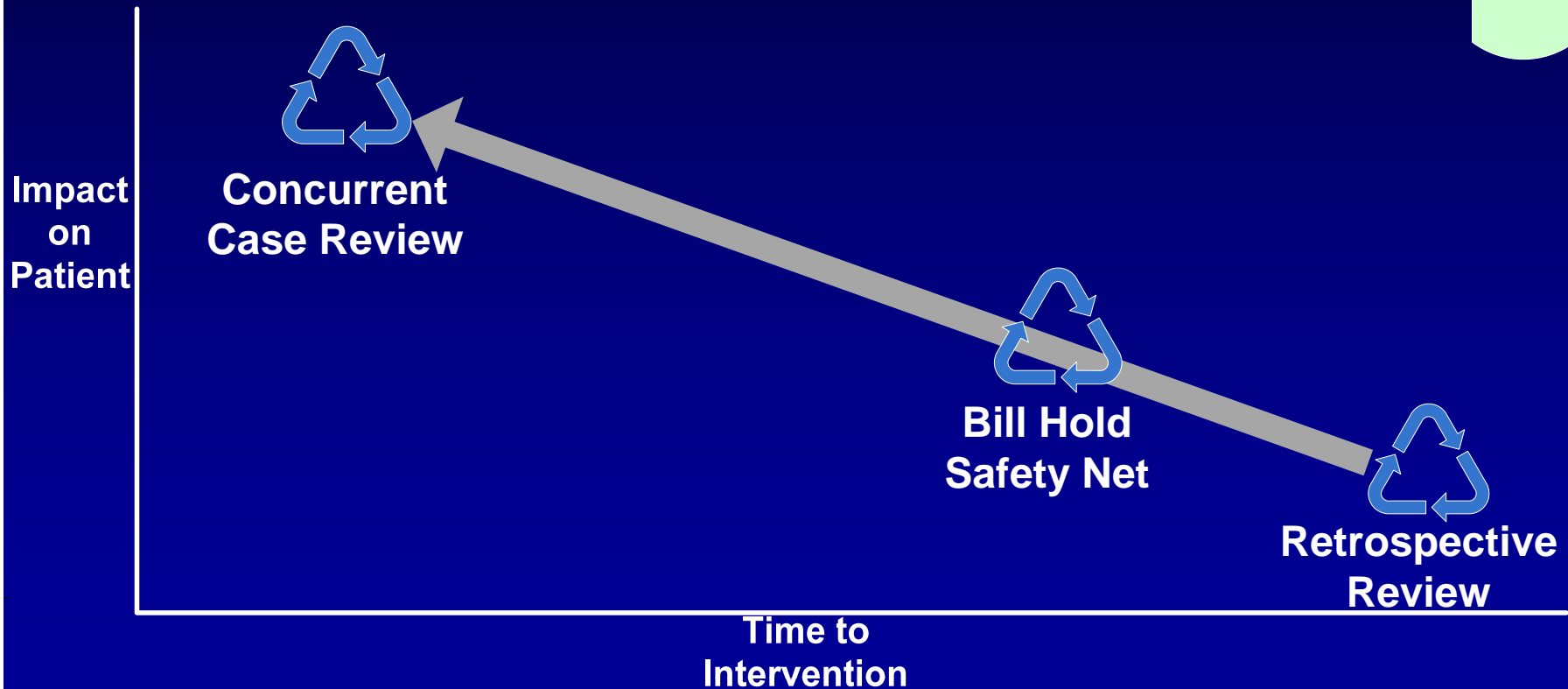
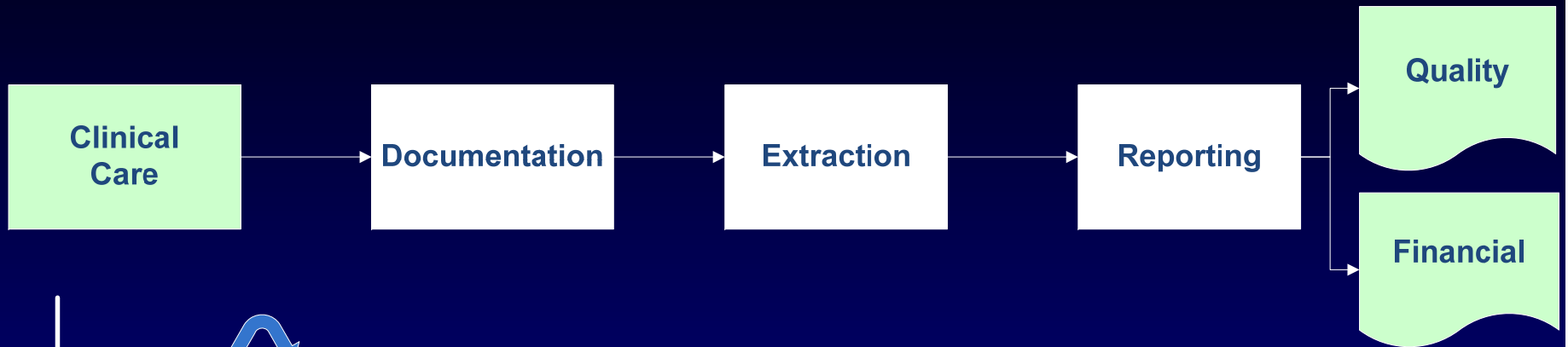
Reward and Recognize



DERT 2012

- **Build on Foundation**
 - **Focused**
 - **Collaborative**
 - **Action oriented**
- **Manage in Complex Environment**
 - **Enterprise Information Management**
 - **ICD-10**
 - **Technology Changes**
 - **Operational Changes**

DETR: Moving Upstream



Lessons Learned

The obvious

- The overall process is extremely complex cutting across numerous functional groups
- Must ensure new processes remain compliant

The reality

- Many of the administrative fields in revenue cycle are same fields used in public reporting
- A majority of the failures exist due to documentation related issues

Takeaways to other projects/work

- Tremendous value in cross-sharing and collaboration
- Seek to understand before jumping to solutions
- A “safe” environment is a productive environment
- Leadership can be boundary-less

What Worked?

- **Burning Platform**
- **Focused scope - PSIs**
- **Collaborative problem solving**
- **Boundary-less leadership**
- **Safe environment for discovery and sharing**



Quality, Safety & Patient Experience

Improving safety means getting DERTy >>



Cleveland Clinic

Every life deserves world class care.