The Basics of Government Investigations Elizabeth V. Jobes – C.C.O. Adolor Corp. Joshua Levy – Ropes & Gray LLP

- Initial Demand for Documents
  - Grand Jury Subpoena
  - HIPAA Subpoena
  - CID for documents -- State or federal
  - Letter Request
- First steps
  - Issuance of Hold Notice
  - Consideration of Disclosure Obligations
  - Hiring of Counsel
  - Which USAO and prosecutors

- Initial Considerations
  - Prior related enforcement actions
  - Existence of a qui tam
  - Scope and burden of document demand
    - Sophistication of government IT demands
    - Time period
    - Volume of potentially responsive materials

- Government interviews of employees

- Contact with Prosecutor
  - Initial response is critical
  - Discussion of scope of document requests
    - Offering alternatives re: time periods/segregation of certain business units (e.g. clinical research)
  - Obtain priorities for document collection
- Organization of Document Collection and Review
  - Collection within organization
  - Counsel review of documents for privilege and responsiveness

- Trends in Government Investigations
  - Evolving theories of off-label promotion
    - Comparative claims
    - Dosing
    - Treatment Regimens
  - Clinical Research Misconduct
  - Use of CME Vendors and Publication Strategy
  - Development of Treatment
    Guidelines/Compendia Coverage