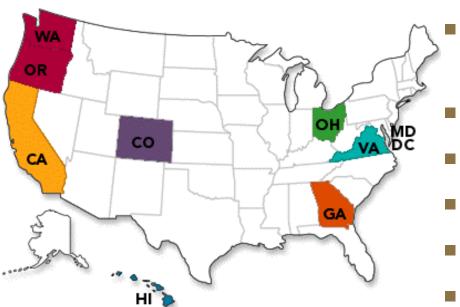
Implementing the DxCG Likelihood of Hospitalization Model in Kaiser Permanente

Leslee J Budge, MBA leslee.budge@kp.org

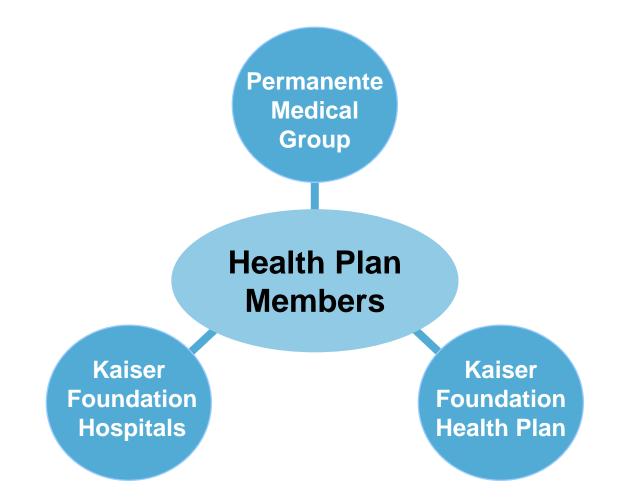


Kaiser Permanente is the largest non-profit health care program in the United States



- 8.5 million members
 - 8 regions in 9 states and D.C.
- 30 hospitals
- 431 medical offices
- 13,000 physicians
- 150,000 employees
- \$35 billion in revenue

Kaiser Permanente is an integrated care delivery organization with aligned quality-based incentives

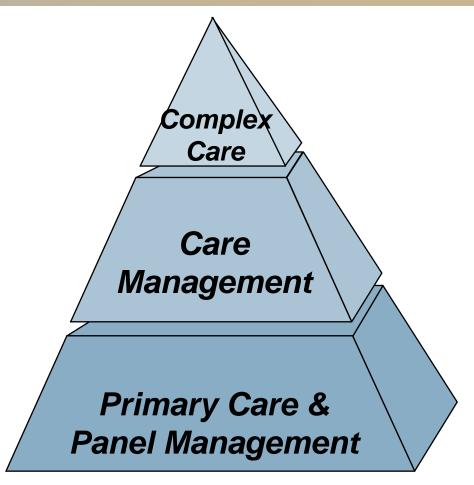


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We have multiple approaches for providing care to our member, whether they have a chronic illness or are healthy

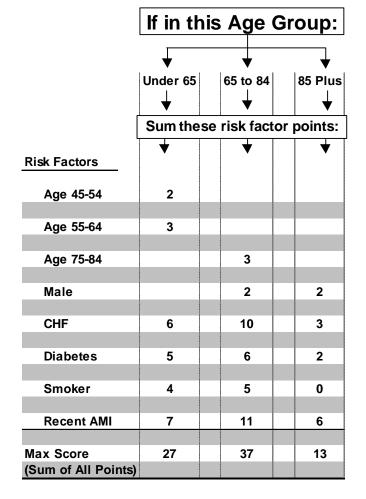
- Program-wide electronic health record
- Electronic registries to identify members with chronic conditions
- Programs for members who need complex care
- Programs for members with chronic conditions
- Primary care physician care supported by a healthcare team



We identify members for specialized programs using rulesbased methodologies

Because of our integrated structure and rapid access to clinical information, we have relied on utilization or laboratory results for member selection

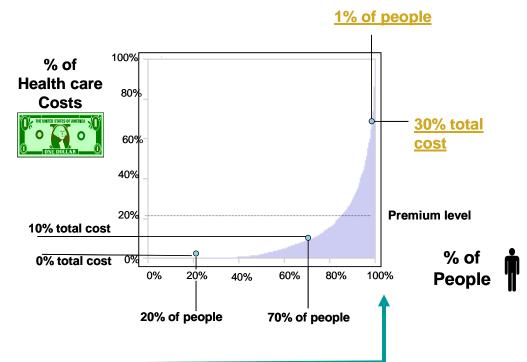
Age Group-Specific Scoring System



We believed we could do a better job at targeting members for specialized programs

The aim of KP's predictive modeling pilot is to determine the effectiveness of predictive modeling to identify members at future risk for:

- utilization
- -poor health outcomes
- -cost



KP Southern California used the LOH in one medical center to select members for their CCM* program

What they found:

- Comparing two DxCG models: LOH and DCG Prospective
- Members on LOH list are older, sicker, and more are at end-of-life.



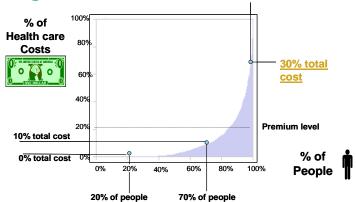
- 25 patients of the 200 had died in the first month, prior to intervention
- 25 of the patients where on both high-risk lists
- 118 of the 200 were appropriate for the active CCM program

*Chronic Conditions Management

Advanced Care Panel:

100-200 "Resource Intensive Members" are being assigned to a physician and health care team. The care process includes:

- Transition between care settings
- Enhanced ease of access
- Supportive end-of-life care



1% of people

Members selected for Ohio's Advanced Care Panel

Selecting members for the advance care panel

- Produced the LOH scores for the top 1% of 140,100 commercial members
- Filtered list to exclude diagnosis groups of cancer, neonates, trauma, end stage renal disease, and schizophrenia
- 122 of the 458 remaining members had either diabetes, HF or both and met the initial criteria for *Advanced Care Panel*
- LOH score for this group ranged from 0.879 to 0.167
- Baseline costs ranged from \$12K to \$165K

Ohio's reaction to the LOH results has been favorable, in fact they were surprised a model could be so 'good'

- The physicians reviewed charts of the first 68 members and found they were good candidates for the program
- In the first group of eligible members reached
 53% said yes to participation
- Reasons for non-participation
 - Need to think about it
 - Not sure about program
 - Do not want to leave PCP

Dr. Smith reported that one of the patients identified reported no hospitalizations or ED visits recently but still was on the top 1% list.

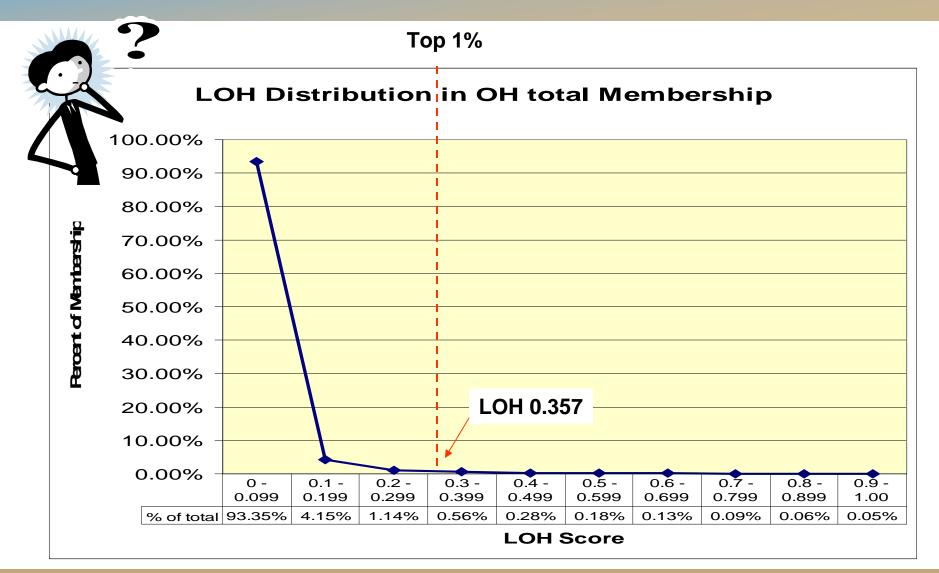
How did he get on the top 1% list?

By-the-way--- he has many comorbidities.





The member's score is only 0.4—why is she in the top 1%?





What have we learned?

- First, to accept predictive modeling our physicians need to 'see' that it is an effective tool for selecting member for specialized programs
- Second, the challenge is not running the model but getting the results into the hands of the people who will enroll members in the program
- We have struggled with the questions of:
 - What do you want to predict?
 - What are you going to do with the results?
- The Resource Intensive Member program has helped us answer these two questions



Ongoing evaluation: Searching for evidence of impactability...

Our hypothesis: specific care in the 6 months prior to a predicted hospitalization will help to avoid the hospitalization

Assumption: hospitalization for members with left ventricular systolic dysfunction is a function of

- Physician visits
- Use of evidence-based medications

Defining the study and control groups

- 1822 NW region members in the top 1% with a diagnosis of heart failure in the evaluation period
- Study population: members with a heart failure HCC who were hospitalized at least once for any reason in the evaluation period (N = 1468)
- Control population: members with a heart failure HCC who were NOT hospitalized during the same time period (N = 354)

Data to evaluate Impactability

In the 6 months prior to the predicted hospitalization collect the following data:

- -Number of PCP visits
- -Number of specialty care visits
- Number of hospital admissions
- -Number of ED visits
- Ejection fraction value
- Rx for beta-blocker (yes/no)
- Rx for ACE-I or ARB (yes/no)
- -Rx for spironolactone (yes/no)

Results of evaluation for impactability...

Work in process





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